

<i>Physical Plant</i>		\$1400
renovation of outbuilding (including heat, insulation, wiring, lighting)	\$1250	
preparation of "clean room" for finishing	150	
<i>Office Supplies</i>		605
typewriter	350	
file cabinet	80	
furniture	75	
desk calculator	50	
letterhead stationery	50	
<i>Brochure</i> (for sales promotion)	100	100
<i>Pickup Truck</i>	1500	1500
<i>Equipment</i>		3565
12" table saw	300	
12-14" radial arm saw	300	
36" band saw	450	
saw blades	400	
circular saw set	50	
single-surface planer	450	
6" belt sanders (2)	350	
flat table belt sander	100	
lathe	250	
router	125	
miscellaneous hand tools	500	
tool grinder	40	
bench and vises	150	
vacuum cleaner	100	
<i>Legal Fees</i>	250	250
<i>Contingency Fund</i>	500	500
<i>Total Investment</i>		<u>\$7920</u>

	1969	1970	1971
	(25 people)	(50 people)	(50 people)
<i>Revenues</i>			
desks (350 in 1971, at \$120)	\$18,000	\$36,000	\$ 42,000
tables (600 in 1971, at \$75)	18,750	37,500	45,000
bookcases (600 in 1971, at \$35)	8,750	17,500	21,000
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<i>Total Revenues</i>	\$45,500	\$91,000	\$108,000
<i>Expenditures</i>			
wood, fittings, finishes, glue	\$12,000	\$24,000	\$ 27,250
sharpening of carbide blades	20	40	40
saw blades (replacements)	150	300	300
sanding belts (replacements)	50	100	100
office supplies and postage	50	50	50
telephone	400	600	600
"rent" (share of commune's mortgage payment and land taxes)	1,000	1,000	1,000
repairs to building	100	100	100
heat and electricity	1,000	1,400	1,400
maintenance of vehicle	750	1,000	1,000
insurance	1,000	1,000	1,000
depreciation	950	950	950
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<i>Total Expenditures</i>	\$17,470	\$30,540	\$ 33,790
<i>Income</i> (revenues less expenses)	\$28,030	\$60,460	\$ 74,210
less taxes*	\$ 0	\$ 0	\$ 0
<i>Available for Living</i>	\$28,030	\$60,460	\$ 74,210

	<i>1969</i>	<i>1970</i>	<i>1971</i>
	(25 people)	(50 people)	(50 people)
food	\$12,000	\$24,000	\$ 24,000
clothing	2,500	5,000	5,000
electricity and heat (excluding woodshop)	2,000	2,500	2,500
telephone (excluding woodshop)	800	1,500	1,500
books and records	500	1,000	1,000
maintenance of cars (excluding woodshop pickup)	2,000	4,000	4,000
auto insurance (excluding woodshop pickup)	750	1,000	1,000
health insurance	2,500	5,000	5,000
property insurance (excluding woodshop)	2,000	2,000	2,000

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mortgage and land taxes	4,000	4,000	4,000
repairs on buildings	400	400	400
school supplies	250	500	500
stationery and postage	150	300	300
personal allowances	4,500	9,000	9,000
income tax (personal)	500	1,000	2,000
contingencies and miscellaneous	5,000	10,000	10,000
	<u>          </u>	<u>          </u>	<u>          </u>
<i>Total Living Costs</i>	\$39,850	\$71,200	\$ 72,200
(available for living, from above)	(\$28,030)	(\$60,460)	(\$ 74,210)

<i>Year</i>	<i>Revenue</i>	<i>less Expense</i>	<i>equals Income</i>	<i>less tax</i>	<i>plus depre- ciation</i>	<i>equals Net Cash Flow</i>	<i>times DF*</i>	<i>equals Discounted Cash Flow</i>
1969	\$ 45,500	\$ 53,470	— \$ 7,970	\$0	\$950	— \$ 7,020	.926	— \$6,501
1970	91,000	102,540	— 11,540	0	950	— 10,590	.857	— 9,076
1971	108,000	105,790	2,210	0	950	3,160	.794	2,509
1972	108,000	105,790	2,210	0	950	3,160	.735	2,323
1973	108,000	105,790	2,210	0	950	3,160	.681	2,152
1974	108,000	105,790	2,210	0	950	3,160	.630	1,991
1975	108,000	105,790	2,210	0	950	3,160	.583	1,842
1976	108,000	105,790	2,210	0	950	3,160	.540	1,706
1977	108,000	105,790	2,210	0	950	3,160	.500	1,580
1978	108,000	105,790	2,210	0	950	3,160	.463	1,463
<i>Total Discounted Cash Flow, 1969–1978</i>								— \$ 11
<i>(versus original investment in 1968 of</i>								<i>\$7,920)</i>