

# PAOLA GIULIANO

## CURRICULUM VITAE

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UCLA

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### EMPLOYMENT

Chauncey J. Medberry Chair in Management  
July 2021-  
Justice Elwood Lui Endowed Term Chair in Management  
July 2018-July 2021  
Professor of Economics, UCLA, Anderson Graduate School of Management  
July 2018-  
Associate Professor of Economics, UCLA, Anderson Graduate School of Management  
July 2015-June 2018  
Assistant Professor of Economics, UCLA, Anderson Graduate School of Management  
July 2008-July 2015  
Trione Visiting Professor, SIEPR, Stanford University, September 2023-December 2023  
Visiting Associate Professor of Economics, Harvard University, Department of Economics,  
July 2016-January 2017  
Visiting Scholar, Harvard University, Department of Economics  
Sept. 2006-May 2008, February 2013-June 2013  
Economist, International Monetary Fund  
October 2003-June 2008

### OTHER AFFILIATIONS

NBER, research associate, September 2015-  
NBER, faculty research fellow, April 2009-September 2015  
CEPR, research affiliate, January 2010-  
IZA, research fellow, February 2006 –

### EDUCATION

Ph.D. Department of Economics, University of California Berkeley, 2003  
M.A. Economics, Bocconi University, Milan-Italy, Summa cum laude, 1997

### FIELDS OF INTEREST

Primary Economics of Culture, Social Economics, Political Economy  
Secondary Macroeconomics, International Economics

### JOURNAL ARTICLES

“Diversity in Schools: Immigrants and the Educational Performance of U.S. Born Students” (with David Figlio, Riccardo Marchingiglio, Umut Ozek and Paola Sapienza), forthcoming, *Review of Economic Studies*  
“Nation Building and Education” (with Alberto Alesina and Bryony Reich), *Economic Journal*, 2021, 131 (638), 2273-2303, [Lead Article](#)  
“Understanding Cultural Persistence and Change” (with Nathan Nunn), *Review of Economic Studies*, 2021, 88 (4), 1582-1623, [Lead Article](#)

- “The Family Origin of the Math Gender Gap is a White Affluent Phenomenon” (with Gaia Dossi, David Figlio and Paola Sapienza), *American Economic Review Papers and Proceedings*, 2021, 111, 179-183
- “Born in the Family: Preferences for Boys and the Gender Gap in Math” (with Gaia Dossi, David Figlio and Paola Sapienza), *Journal of Economic Behavior and Organization*, 2021, 183, 175-188
- “Gender and Culture”, *Oxford Review of Economic Policy*, 2020, 36 (4), 944-961
- “The Cost of Being too Patient” (with Paola Sapienza), *American Economic Review Papers and Proceedings*, 2020, 110, 314-318
- “Long Term Orientation and Educational Performance” (with David Figlio, Umut Ozek and Paola Sapienza), *American Economic Journal: Economic Policy*, 2019, 11 (4), 272-309
- “The Cultural Origin of Saving Behavior” (with Joan Costa-i-Font and Berkay Ozcan), *PLoS ONE*, September 2018
- “Ancestral Characteristics of Modern Populations” (with Nathan Nunn), *Economic History of Developing Regions*, 2018, 33 (1): 1-17
- “Traditional agricultural practices and the sex ratio today” (with Alberto Alesina and Nathan Nunn), *PLoS ONE*, January 2018, 13 (1), e0190510
- “The Right Amount of Trust” (with Jeff Butler and Luigi Guiso), *Journal of the European Economic Association*, October 2016, 14(5), 1155-1180
- “Trust and Cheating” (with Jeff Butler and Luigi Guiso), *Economic Journal*, September 2016, 126 (595), 1703-1738.
- “Review of *Cultural Evolution: Society, Technology, Language, and Religion* edited by Peter J. Richerson and Morten H. Christiansen”, *Journal of Economic Literature*, June 2016, 54 (2), 522-533.
- “Culture and Institutions” (with Alberto Alesina), *Journal of Economic Literature*, December 2015, 53 (4), 898-944, Russian Translation in *Voprosy ekonomiki*.
- “Trust, Values and False Consensus” (with Jeff Butler and Luigi Guiso), *International Economic Review*, August 2015, 56 (3), 889-915.
- “Family Ties and the Regulation of Labor” (with Alberto Alesina, Yann Algan and Pierre Cahuc), *Journal of the European Economic Association*, August 2015, 13 (4), 599-630, Editor’s Choice
- “The Role of Women in Society: from Pre-Industrial to Modern Times”, *CESifo Economic Studies*, March 2015, 61 (1), 33-52.
- “Growing Up in a Recession” (with Antonio Spilimbergo), *Review of Economic Studies*, 81, 787-817 [this paper has been retracted, the new evidence on the topic can be found under "Recessions, Lifetime Experiences and the Formation of Political Beliefs" (with Antonio Spilimbergo)]
- “Choice and Self: How Synchronic and Diachronic Identity Shapes Choices and Decision Making” (with D. Bartel, G. Newman, S. Puntoni, L. Rips and O. Urminsky), *Marketing Letters*, September 2014, 25 (3), 281-291.
- “Genetic Distance, Transportation Costs, and Trade” (with Antonio Spilimbergo and Giovanni Tonon), *Journal of Economic Geography*, January 2014, 14 (1), 179-198
- “Democracy and Reforms” (with Prachi Mishra and Antonio Spilimbergo), *American Economic Journal: Macroeconomics*, October 2013, 5(4): 179-204
- “Like Mother Like Son? Experimental Evidence on the Transmission of Values from Parents to Children” (with Marco Cipriani and Olivier Jeanne), *Journal of Economic Behavior and Organization*, June 2013, vol. 90, 100-111
- “On the Origins of Gender Roles: Women and the Plough,” (with Alberto Alesina and Nathan Nunn), *Quarterly Journal of Economics*, May 2013, vol. 128 (2), 469-530, Lead Article and Editors’ Choice, winner of the 2013 IPUMS Research Award

- “The Transmission of Democracy: From the Village to the Nation-State” (with Nathan Nunn), *American Economic Review, Papers and Proceedings*, Vol. 103, No. 3, May 2013
- “Where Has All the Money Gone? Foreign Aid and the Composition of Government Spending,” (with Santanu Chatterjee and Ilker Kaya), *The B.E. Journal of Macroeconomics*, (Contributions), 2012, Volume 12, Issue 1, Article 26.
- “Family Ties and Political Participation” (with Alberto Alesina), *Journal of the European Economic Association*, October 2011, 9 (5), 817-839 (Lead Article)
- “Fertility and the Plough” (with Alberto Alesina and Nathan Nunn), *American Economic Review, Papers and Proceedings*, May 2011, vol. 101 (3): 499-503.
- “The Power of the Family” (with Alberto Alesina), *Journal of Economic Growth*, June 2010, Vol. 15 (2), 93-125 (Lead Article).
- Reprinted in E. Spolaore (ed.), Culture and Economic Growth, 2014, Cheltenham, UK: Edward Elgard Publishing
- “Remittances, Financial Development and Growth” (with Marta Ruiz-Arranz), *Journal of Development Economics*, 90, 2009, 144-152.
- “The Political Economy of Agricultural Market Reforms in Developing Countries” (with Diego Scalise), *The B.E. Journal of Economic Analysis and Policy*, 2009, Vol. 9, Issue 1 (Contributions), Article 33.
- “Culture and the Family: An Application to Educational Choices in Italy”, *Rivista di Politica Economica* (Invited Paper), August 2008, Issue 4.
- “Living Arrangements in Western Europe: Does Cultural Origin Matter?” *Journal of the European Economic Association*, September 2007, 5(5): 927-952-winner of the European Economic Association Young Economist Award, 2004
- “Capital Income Taxes and Growth in a Stochastic Economy: A Numerical Analysis of the Role of Risk Aversion and Intertemporal Substitution,” (with S. Chatterjee and S. Turnovsky), *Journal of Public Economic Theory*, Vol. 6, no. 2: pp. 277-310, May 2004
- “Intertemporal Substitution, Risk aversion and Economic Performance in a Stochastically Growing Open Economy,” (with S. Turnovsky), *Journal of International Money and Finance*, Vol. 22, no. 4: pp. 529-556, August 2003

## BOOK CHAPTERS

- “What Motivates Leaders to Invest in Nation Building” (with Bryony Reich and Alessandro Riboni), forthcoming, Nation Building: Big Lessons from Successes and Failures, Rohner and Zhuravskaya (eds.), CEPR, London
- “Historical Data: Where to Find Them, How to Use Them” (with Andrea Matranga), 2021, Handbook of Historical Economics, Bisin, A. and G. Federico (eds.), Elsevier, North Holland
- “Gender: A Historical Perspective”, 2018, in Oxford Handbook of Women and the Economy, ed. Susan L. Averett, Laura M. Argys, and Saul D. Hoffman, New York: Oxford University Press
- “Origin and Evolution of Cognitive Frames: Comments on ‘Behavioral Economics and Social Exclusion: Can Interventions Overcome Prejudice?’ by Karla Hoff”, May 2016, in Kaushik Basu and Joseph Stiglitz editors: Inequality and Growth: Patterns and Policy, Volume 1: Concepts and Analysis, Palgrave MacMillan
- “Comment to *Support for Redistribution in an Age of Rising Inequality*”, by Ashok, Kuziemko and Washington, Brookings Papers on Economic Activity, Spring 2015
- “Female Labor Force Participation: Persistence and Evolution”, 2014, New Palgrave Dictionary of Economics, Eds. Steven N. Durlauf and Lawrence E. Blume, Palgrave Macmillan.

- “Family Ties” (with Alberto Alesina), 2014, in Philippe Aghion and Steven Durlauf editors: **Handbook of Economic Growth**, Vol. 2A, The Netherlands: North Holland, pp.177-215.
- “Lo Sviluppo Italiano e l’Andamento della Finanza Pubblica” (with Carlo Devillanova and Massimiliano Marcellino), 2012, in **Economia Pubblica e Istituzioni, Scritti Di e Per Roberto Artoni**, Il Mulino, pp. 103-117.
- “Preferences for Redistribution” (with Alberto Alesina), 2011, in Jess Benhabib, Matthew O. Jackson and Alberto Bisin editors: **Handbook of Social Economics**, Vol. 1A, The Netherlands: North-Holland, pp. 93-131.
- “Ties That Matter: Cultural Norms and Family Formation in Western Europe”, 2010, in C. Brown, B. Eichengreen and M. Reich, eds., **Labor in the Era of Globalization**, Cambridge University Press, pp. 211-238.
- “Wage Moderation and Rising Unemployment. A Report on Union Motivation” (with Knuth Gerlach and Lloyd Ulman), 2005, in Bellmann, Hübler, Meyer, Stephan (eds.) **Institutionen, Löhne and Beschäftigung**, Beiträge zur Arbeitsmarkt- und Berufsforschung, BeitrAB 294, Nürnberg.
- “Componenti Allocative e Distributive della Spesa Sociale: Un Confronto Internazionale,” (with R. Artoni e P. Saraceno), 1999, in **Globalizzazione e Stato Sociale**, Il Mulino.

#### **WORKING PAPERS**

- “Aggregate Shocks and the Formation of Preferences and Beliefs”, with Antonio Spilimbergo (revise and resubmit, *Journal of Economic Literature*)
- “Herding, Warfare, and a Culture of Honor: Global Evidence”, with Yiming Cao, Benjamin Enke, Armin Falk and Nathan Nunn, NBER WP 29250
- “Who Voted for Trump? Populism and Social Capital”, with Romain Wacziarg, NBER WP 27651
- “The Seeds of Ideology: Historical Immigration and Political Preferences in the United States”, with Marco Tabellini, NBER WP 27238

#### **WORK IN PROGRESS**

- “Beliefs that Entertain”, joint with Ashvin Gandhi, Eric Guan, Quinn Keefer, Chase McDonald, Michaela Pagel and Joshua Tasoff
- “Can Natural Disasters Have Long Lasting Political Consequences? Evidence from a Massive Earthquake in Early Modern History”, joint with Leonardo Baccini and Shanker Satyanath
- “Agriculture and Industrialization: Evidence from India” with Bishnuprya Gupta, Vasily Korovkin and Nico Voigtlaender
- “The American Business Elite: Evidence from the Last Century” with Paola Sapienza and Luigi Zingales
- “Recessions, Lifetime Experiences and the Formation of Political Beliefs”, with Antonio Spilimbergo

#### **EDITORIAL ACTIVITIES AND PROGRAM COMMITTEES:**

- Co-Editor, *Journal of the European Economic Association*: 2015-2021
- Associate Editor, *Journal of the European Economic Association*: 2012-2015
- Mentor, CeMent, 2022
- Editorial Board, Institute for Replication, 2021-
- Co-organizer, Towards an Economics of Culture in Organizations, 2023
- Co-organizer, NBER Economics of Culture and Institutions Meeting: 2010-today
- Co-organizer, Workshop on Social Economics (MOVE, Barcelona): 2012
- Co-organizer, NBER Political Economy Summer Institute: 2010
- Program committee, Network for Economic Research on Identity, Norms and Narratives, 2019-today
- Program committee, AFD-World Bank Migration and Development Conference: 2019-today
- Program committee, LERA-ASSA, 2020-2025
- Program committee, Econometric Society, World Congress, Milan, August 2020

Program committee, London Political Finance Workshop, Cass Business School and LSE, June 2020, June 2021  
Program committee, American Economic Association Meetings, San Diego, 2020  
Program committee, North American Summer Meeting of the Econometric Society, Seattle, 2019  
Program committee, Society for Economic Dynamics, 2012  
Session organizer, Third Annual Meeting of the Academy of Behavioral Finance and Economics, Los Angeles, 2011

## FELLOWSHIPS AND AWARDS

2019- Core Advisor, Network for Economic Research on Identity, Norms and Narratives  
2016-2019 Research Associate, Network for Economic Research on Identity, Norms and Narratives  
2016-2017 Member, Social Science Research Council, Anxieties of Democracy Program, Distribution Group  
2016-2017 Russell Sage Foundation, Visiting Scholar  
2015 Eric and E. Juline Excellence in Research Award, UCLA Anderson School of Management  
2013 Winner of the 2013 IPUMS Research Award for the paper “On the Origins of Gender Roles: Women and the Plough”  
2013 Excellence in Refereeing Award *American Economic Review*  
2012-2013 Kenneth L. Sokoloff Fellow, Center for American Politics and Public Policy, UCLA  
2012-2013 Russell Sage Foundation, Visiting Scholar  
2010 CEPR-Research Affiliate  
2009 NBER-Faculty Research Fellow  
2009 California Center for Population Research-Faculty Affiliate  
2008 UCLA-Center for the Study of Women-Faculty Affiliate  
2006 IZA Research Fellow  
2004 Young Economist Award, European Economic Association  
2003 Dissertation Mini-Grant, UC Berkeley, Institute for Business and Economic Research  
2002 Dean’s Normative Time Fellowship, UC Berkeley  
2002 Outstanding Graduate Student Instructor Award, Department of Economics, UC Berkeley  
2002 Continuing Student Fellowship, Department of Economics, UC Berkeley  
1998-1999 Fellowship from Banca Nazionale del Lavoro, Italy

## PUBLIC OR KEYNOTE PRESENTATIONS

Annual Conference SITES 2023, Naples, Italy, September 2023  
International Festival of Economics, Turin, Italy, June 2023  
CEPR, Annual Symposium in Labor Economics, Keynote Speaker, June 2023  
Business, Identity and Networks Conference, Keynote Speaker, July 2022  
First International Workshop on Migration and Family Economics (Paris), Keynote Speaker, June 2022  
Contemporary Debates, Kadir Has University (Istanbul), Keynote Speaker, January 2022  
Immigration in OECD Countries, 11<sup>th</sup> Annual conference, Second Alberto Alesina Lecture on the Political Economy of Immigration, Keynote Speaker, December 2021  
Research Institute for Development, Growth and Economics (Uruguay): Towards Sustainable Growth, Keynote Speaker, December 2020  
Econometric Society Summer Meeting (Seattle), Semi-plenary Speaker, June 2019  
University of Essex, Workshop on Applied Microeconomics, Keynote Speaker, June 2019  
Eight Italian Congress of Econometrics and Empirical Economics, Lecce, Keynote Speaker, January 2019

International Symposium on Labor Economics, Wang Yanan Institute for Studies in Economics, Xiamen University, Keynote Speaker, December 2018  
Gender Equality, Dondena Gender Initiative, Bocconi University, Keynote Speaker, October 2018  
AFD-World Bank Migration and Development Conference, Stanford University, Keynote Speaker, July 2018  
Development Day: Gender and Development, Stockholm School of Economics, Keynote Speaker, June 2018  
Public Lecture on “Culture and Economics”, Santa Clara University, May 2018  
Public Lecture on “Gender: A Historical Perspective”, Trinity College, April 2018  
8th Laboratory for Comparative Social Research International Workshop “Quantitative Research of Social Changes around the World”, Moscow, Keynote Speaker, April 2018  
Association for the Study of Religion, Economics and Culture Conference, Bologna University, Keynote Speaker, September 2017  
XXXI National Conference of Labour Economics, University of Trento, Keynote Speaker, September 2016  
“Economic Growth and Development”, NTU Singapore, Keynote Speaker, August 2016  
“The Deep Causes of Economic Development”, Utrecht University, Keynote Speaker, December 2014  
XII “Brucchi Luchino” Labour Economics Workshop, Bank of Italy, Keynote Speaker, December 2013  
CESIFO, Venice Summer Institute on “The Determinants of Gender Gaps: Institutional Design and Historical Factors”, Keynote Speaker, July 2013

## **GRANTS**

UCLA- The Morrison Family Center for Marketing Studies and Data Analytics (2019-2020, 2020-2021)  
Russell Sage Foundation- Presidential Authority Award  
UCLA-Center for Global Management (2012-2013, 2013-2014)  
UCLA-Price Center for Entrepreneurial Studies (2012-2013)  
UCLA-Center for American Politics and Public Policy (2012-2013)  
UCLA-Faculty Career Development Award for Assistant Professors (2012)  
UCLA-Academic Senate, Faculty Research Grant (2010, 2012, 2014, 2015, 2016, 2017)  
UCLA-Center for International Business Education and Research Assistant Professor Development Grant (2009, 2010, 2011)  
UCLA- Academic Senate Travel Grant (2009, 2010, 2011, 2012, 2013, 2015)  
IMF Research Department, research grants (2005, 2006)

## **TEACHING EXPERIENCE**

UCLA, Anderson Graduate School of Management  
MBA and Fully Employed MBA Courses: The Global Macroeconomy, Managerial Economics.  
MBA Executive Education: Managerial Economics  
Master in Financial Engineering Course: The Global Macroeconomy.  
Master of Science in Business Analytics: Business Fundamentals for Analytics  
MIT: Department of Economics and Sloan School of Management  
Graduate Course: Advanced Topics in Organizational Economics II  
Department of Economics, Harvard University  
Undergraduate Courses: Cultural Economics, Intermediate Macroeconomics  
Graduate Course: Political Economics  
Department of Economics, UC Berkeley  
Graduate Teaching Assistant: Microeconomic Theory, Mathematics, Econometrics  
Undergraduate Teaching Assistant: Intermediate Macroeconomics

Department of Economics, Bocconi University  
Undergraduate Teaching Assistant: Public Economics

## **RESEARCH EXPERIENCE**

Research Assistant, Institute of Industrial Relations, UC Berkeley  
Research on Collective Bargaining in Germany with Professor Lloyd Ulman (2002-2003)  
Summer Intern, International Monetary Fund  
Research on Unemployment in South Africa (Summer 2001)  
Consultant, World Bank and Italian Treasury

## **VISITING POSITIONS**

Crossing Borders Visiting Program, LISER, Luxembourg, December 2022  
Institute on Behavior and Inequality, Bonn, Senior Visiting Fellow, June 2018, September 2018  
Science-Po and CREST, Paris, Visiting Chair Professor in Labor Studies, March 2018  
Einaudi Institute for Economics and Finance, Rome, September 2008, June 2009, June-July 2010, December 2011, June 2012, July 2013, March 2014, April 2015, June 2016.  
Center for Advanced Financial Research and Learning, Mumbai, July 2015  
Federal Reserve Bank of Minneapolis, June 2015  
CREI, Pompeu Fabra, June 2011  
IIES Stockholm, March 2007, April 2008, March 2010  
Bocconi University, March 2010  
Columbia University, Sept. 2005, March 2006

## **PROFESSIONAL ACTIVITIES**

### **Conference Participation and Seminar Presentations:**

#### 2024

University of Southern California, University of British Columbia, Sapienza University of Rome, NYU Stern

#### 2023

AEA Meetings, Duke Kunshan University, Princeton University, UC Merced, Stanford University

#### 2022

AEA Meetings, Diversity and Equity Research in Economics (Harvard University), Conference in memory of Alberto Alesina (Bocconi University), 'Towards' cohesive societies: economics of identity, norms and narratives (The British Academy, London), SITE: Economics of Migration (Stanford University), Berkeley-UBC Political Economy Conference, King's College London, Joint seminar: University of Hong Kong, Hong Kong University of Science and Technology and Chinese University of Hong Kong, Kellogg School of Management, University of Ottawa, Tilburg University, Brown University, LISER (Luxembourg)

#### 2021

NBER Immigrants and the U.S. Economy Conference, Royal Economic Society Annual Conference (invited paper), The Economics of Migration (webinar series on the economics of migration), CEPR Political Economy Seminar, Southern Methodist University, George Washington University, Dartmouth College, Chicago Harris School of Public Policy, UC San Diego, Xiamen University, The University of Hong Kong, Southern University of Science and Technology (Shenzhen), National University of Singapore, University of Utah, Universidad de los Andes.

#### 2020

University of Michigan, Warwick University, Monash University, Sciences Po, DC Political Economy Center (Georgetown University and Johns Hopkins University), AEA meetings (San Diego), Zurich Workshop on Political Economy and Development

#### 2019

Brown University, UC Merced, UC Riverside, Haas School of Business (UC Berkeley), Simon Fraser University, Collegio Carlo Alberto (Turin), Harvard Kennedy School of Government, Boston College, Stanford University, Imperial College London, Sussex University, CERGE-EI (Prague),

Warwick/Princeton/Utah Political Economy Conference, CIREQ Workshop on Political Economy of Development, DySoC/NIMBioS Investigative Workshop on Social Norms (University of Tennessee), Kellogg-Harvard conference on the Political Economy of Development (Northwestern University), Economic Research on Identity, Norms and Narratives conference (London School of Economics), Science Po Summer Workshop in Labor Economics

#### 2018

Culture, Institutions and Economic Prosperity (Paris, invited paper), XVIII April International Academic Conference on Economic and Social Development (Higher School of Economics, Moscow, invited paper), World Economic History Congress (Boston, invited paper), EEA meetings (Cologne, invited paper), Political Economy: Theory Meets Empirics (King's College of London, invited paper), Workshop on Social and Moral Behavior (University of Zurich, invited paper), Columbia University, University of Southern California, University of British Columbia, UC San Diego, UC Davis, IIES (Stockholm), Institute on Behavior and Inequality (Bonn)

#### 2017

AEA Meetings (Chicago), Anxieties of Democracies, Social Science Research Council, Distribution Group (New York), Long Run Factors in Comparative Development (Brown University, invited paper), Economic Research on Identity, Norms and Narratives conference (Georgetown University), The Long Shadow of History (University of Tel Aviv, invited paper), NBER Political Economy Meeting, Boston University, Hunter College, Kellogg School of Management, Louisiana State University, NYU Stern School of Business, Queens College New York, University of Chile, University of Southern Denmark, University of Toronto.

#### 2016

AEA Meetings (San Francisco), Long Run Factors in Comparative Development (Brown University, invited paper), NBER Political Economy Meeting, Political Economy of Development and Conflict (Universitat Pompeu Fabra, invited paper), 7<sup>th</sup> Annual LSE-NYU Conference on Political Science and Political Economy (LSE, invited paper), Immigration, Gender Roles, and National Economies (Princeton University, invited paper), Boston College, Boston University, Catholic University of the Sacred Heart (Milan), Chicago Booth, Columbia University, Harvard-MIT Positive Political Economy Seminar (Department of Economics), Harvard University-Economic History Seminar (Department of Economics), Higher School of Economics (Moscow), McGill University, New Economics School (Moscow), New York University, University of Calgary, University of Warwick, University of Zurich.

#### 2015

Warwick Summer Workshop in Economic Growth (invited paper), Federal Reserve Bank of Minneapolis, Hebrew University of Jerusalem, LSE/UCL Development Seminar, Research Institute of Industrial Economics (Stockholm), Stockholm University, University of Nevada – Las Vegas, University of Luxembourg, Universitat Pompeu Fabra, The World Bank.

#### 2014

International Economic Association World Congress (Jordan, invited paper), Identity and Inequality (invited paper, University of Chicago), Claremont Graduate University, KU Leuven, LUISS (Rome), Stanford University, UC Berkeley (Department of Economics), UC Berkeley (Haas School of Business).

#### 2013

IZA Workshop on the Future of Labor (Bonn), Development of Modern Political Institutions (Princeton, invited paper), Long-Run Factors in Comparative Development (Brown University, invited paper), 9<sup>th</sup> Invitational Choice Symposium (Noordwijk, invited paper), Stanford Institute for Theoretical Economics: Governance and Development (invited paper), IV Workshop on Institutions, Individual Behavior and Economic Outcomes (Alghero, invited paper), The Long Shadow of History (Munich, invited paper), Columbia University (Department of Economics), Columbia University (Center for the Study of Wealth and Inequality), EIEF (Rome), Harvard University, Insead, Ludwig-Maximilians-Universitat Munchen, Maxwell School (Syracuse University), New York University, Paris School of Economics, Science Po, Southern Methodist University (Dallas), University of Connecticut, University of Washington (Seattle), Yale University.

#### 2012

NBER Law and Economics Program Meeting, Nemmers Conference on the Political Economy of Growth (invited paper, Northwestern University), Society of Economic Dynamics (Cyprus, invited paper), American University, Bologna University, CEMFI (Madrid), Durham University, FAO (Rome), IMT (Lucca), Russell Sage Foundation, Universitat Autònoma de Barcelona, UC Irvine, UC Merced, University of Chicago, University of Zurich, World Bank.

#### 2011

Co-evolution of Behaviors and Institutions (Santa Fe Institute, invited paper), AEA Meetings (Denver, invited session), NBER Cohort Studies Meeting, NBER Political Economy Meeting, PET Conference on Political Economy and Development (invited paper), NBER Summer Institute – Income Distribution and Macroeconomics, EEA meetings (Oslo, invited paper), IZA/CEPR European Summer Symposium in Labour Economics, The Evolution and Consequences of Social Preferences (invited paper), Stanford Institute for Theoretical Economics: Experimental Economics, Third Annual Meeting of the Academy of Behavioral Finance and Economics (invited paper), CREI (Pompeu Fabra), HEC Montreal, Hong Kong University of Science and Technology, Italian Treasury, Terry College of Business (University of Georgia), University of Pennsylvania.

#### 2010

CEPR: Economics of Culture, Institutions and Crime (Milan), NBER Cohort Studies Meeting, IZA/SOLE Transatlantic Meeting of Labor Economists (Buch/Ammerssee), IZA/Science Po Workshop: Trust, Civic Spirit and Economic Performance (Paris, invited paper), Society of Economic Dynamics (Montreal, invited session), NBER Summer Institute on Income Distribution and Macroeconomics, Stanford Institute for Theoretical Economics: Social Capital, Stanford Institute for Theoretical Economics: New Frontiers in Economic History, Stanford Institute for Theoretical Economics: Psychology and Economics, Bocconi University (Milan), DIW (Berlin), IIES (Stockholm), IZA (Bonn), New York University, Science-Po, UC Berkeley- Haas School of Business, UCLA-California Center for Population Research, University of Mannheim, University of San Francisco, University of Southern California.

#### 2009

Society of Economic Dynamics (Istanbul, invited session), European Meeting of the Econometric Society (Barcelona), CEPR/IZA European Summer Symposium in Labor Economics, LACEA (Buenos Aires, invited session), NBER Working Group Meeting on the Political Economy, Northeast Universities Development Consortium Conference (Tufts University), Bologna University, European University Institute, IMT (Lucca), Louisiana State University, UC Davis, UC San Diego.

#### 2008

AEA Meetings (New Orleans), SOLE (New York), Northeast Universities Development Consortium Conference (Boston University), LAMES (Rio de Janeiro), Boston University, Brown University, Ente Einaudi (Rome), Harvard University-Department of Economics, Kennedy School of Government (Harvard University), IIES (Stockholm), INSEAD, London School of Economics, McGill University, Paris School of Economics, UCLA-Anderson Graduate School of Management, UC-Irvine, University of British Columbia, World Bank.

#### 2007

NBER-Macroeconomics and Individual Decision Making Conference, NBER Summer Institute on Income Distribution and Macroeconomics, Northeast Universities Development Consortium Conference (Harvard University), New Labor Market Institutions and the Public Policy Response: A Symposium to Honor Lloyd Ulman (UC Berkeley's Institute for Research on Labor and Employment, invited speaker), LACEA (Bogota, invited session), EEA Meeting (Budapest), European Meeting of the Econometric Society (Budapest), IZA/SOLE Transatlantic Meeting of Labor Economists, SOLE (Chicago), AEA Meeting (Chicago), Boston College, Boston Fed, Brown University, Cornell University, Ente Einaudi (Rome), Haas School of Business, Harvard Business School, IIES (Stockholm), Maastricht University, Research Institute of Industrial Economics (Stockholm), Stanford GSB, Suffolk University, Tufts University, University of Connecticut, UC San Diego.

#### 2006

NBER Working Group Meeting on the Political Economy, Workshop on the “Economics of Diversity, Migration and Culture” (Bologna), EEA Meeting (Vienna), North American Summer Meeting of the Econometric Society (Minneapolis), University of California-Berkeley, World Bank.

2005

Society of Economic Dynamics Conference (Budapest, invited session), New York Fed

2004

NBER- Macroeconomics and Individual Decision Making Conference, North American Summer Meeting of the Econometric Society (Providence), ECB/CEPR Conference on European Labor Markets, EEA Meeting (Madrid)

2003

Boston College, Boston Fed, Columbia University, Cornell University, George Washington University, IIES-Stockholm, NOVA University-Lisbon, SAIS-John Hopkins, University of California at Berkeley, University of Washington-Seattle

### **Conference Discussions:**

2022

AEA Meetings, NBER Immigrants and the U.S. Economy Conference, Virtual Economic History Seminar

2018

NBER Political Economy Meeting, Eleventh International Conference on Migration and Development (Stanford)

2017

NBER Political Economy Meeting

2016

AEA Meetings (San Francisco), Political Institutions and Economic Policy (Harvard University)

2015

Brookings Papers on Economic Activity (2015 Spring Meeting)

2014

NBER Political Economy Meeting, Roundtable on Shared Prosperity and Growth (World Bank and International Economic Association World Congress, Jordan), Brookings Papers on Economic Activity (2014 Fall Meeting)

2012

How Long is the Shadow of History? The Long-Term Persistence of Economic Outcomes (UCLA), NBER Political Economy Summer Institute

2011

AEA Meetings, NBER Japan Project, NBER Political Economy Summer Institute

2010

CEPR: Economics of Culture, Institutions and Crime (Milan), IZA/Science Po Workshop: Trust, Civic Spirit and Economic Performance (Paris)

2009

NBER Political Economy Summer Institute

2008

CEPR-PSE: Models of Cultural Dynamics and Diversity (Paris)

2006

Challenges to the European Welfare State (Center for European Studies, Harvard University)

2005

NBER Working Group Meeting on the Political Economy

### **University Committees:**

Endowed Chair Committee, UCLA Anderson School of Management, 2023-

Recruiting committee, School wide search in Health, UCLA Anderson School of Management, 2021-2023

Equity, Diversity and Inclusion Committee, UCLA Anderson School of Management, 2021

Curriculum Committee, UCLA Anderson School of Management, 2021  
MBA Admission Committee, UCLA Anderson School of Management, 2018-2023  
PhD Award Committee, UCLA Anderson School of Management, 2015  
Teaching Improvement Committee, UCLA Anderson School of Management, 2015-2016  
Master in Business Analytics Committee, UCLA Anderson School of Management, 2014-2017  
Fully Employed MBA – Hybrid Task Force Committee, UCLA Anderson School of Management, 2012  
Staffing Committee, UCLA Anderson School of Management, 2011-2012, 2015-2016  
Ph.D. Program coordinator, UCLA Anderson School of Management, 2010-2012, 2013-2015  
Ph.D. Admission Committee, UCLA Anderson School of Management, 2008-  
Recruitment Committee, UCLA Anderson School of Management, 2008-  
Opus/Interfolio User Group, UCLA, 2019-2020  
Fulbright US Faculty Review Committee, UCLA, 2018-  
Regents Scholar Society Mentor, UCLA, 2018-  
UCLA- Cross-Disciplinary Scholars in Science and Technology, Mentor, 2018, 2020  
Search Committee for the Dean of the Anderson School of Management, 2018-2019

**Referee:**

American Economic Review, American Economic Journals: Applied Economics, Economic Policy, Macroeconomics, American Law and Economics Review, American Political Science Review, Australian Economic History Review, The B.E. Journal of Economic Analysis & Policy, Canadian Journal of Economics, Econometrica, Economica, The Economic Journal, Economic Inquiry, Economics Letters, European Economic Review, Explorations in Economic History, IMF Staff Papers, Industrial Relations, International Economic Review, Journal of African Economies, Journal of Comparative Economics, Journal of Development Economics, Journal of Economic Behavior and Organization, Journal of Economic Dynamics and Control, Journal of Economic Growth, Journal of Economic Theory, Journal of the European Economic Association, Journal of Economic Inequality, Journal of Finance, Journal of Human Capital, Journal of Human Resources, Journal of Institutional Economics, The Journal of International Trade and Economic Development, Journal of Law Economics and Organization, Journal of Policy Analysis and Management, Journal of Political Economy, Journal of Population Economics, Journal of Public Economics, Journal of Socio-Economics, Labour, NSF grant proposals, The Quarterly Journal of Economics, Review of Economics and Statistics, Review of Economic Studies, Royal Swedish Academy of Sciences, Scandinavian Journal of Economics, World Bank Economic Review, World Development, World Politics.

**Affiliations:**

American Economic Association, Econometric Society, European Economic Association, Society of Labor Economists

**LANGUAGES**

Italian (native), English (fluent), French (reading), Spanish (good)