FIGURE 1.1
Research Type Dimensions

Dimension	Strata
Application	Protectionist vs. Growth
Level of explanation sought	Fundamental vs. Generalization vs. Program assessment
Mode	Data generation vs. Integrative

TABLE 2.1 Fictitious data from two homes, each having two infants

(A and B) and a mother. Data show the number of demands each infant makes of its mother in each of two hours, and the number of times the mother responds "appropriately."

		Но	me 1	Но	me 2
		Num	ber of	Num	ber of
		Infant Demands	Mother Responses	Infant Demands	Mother Responses
1st hour	Infant A	10	8	10	6
	Infant B	10	_2	10	_4
			Total 10		10
2nd hour	Infant A	10	1	10	5
	Infant B	10	_9	10	_5_
			Total 10		10
Total	Infant A	20	9	20	11
	Infant B	20	11	20	9

TABLE 2.2 Parameter estimates for total set of dyads and for the low and high subsets on each

•	the low and lee variables. 'I defined in ed	The pa	ramete	
			Param	eters
		a_1	b_1	<u>a*</u>
Variable	Total Set	0	.05	.32

	•	•	1 . / .	
			Param	eters
Variable	Total Set	$\frac{a_1}{0}$.05	.32
Fear of strangers	Low High	09 .04	.02	.76 .31
Food	Low	0	10	22

			Param	eters
Variable	Total Set	$\frac{a_1}{0}$ $\frac{b_1}{.05}$.32
Fear of strangers	Low High	09 .04	.02	.76 .31
Food eagerness	Low High	0 03	.10	.33

.02

-.05

.04

.06

.26

.51

Low

High

Soothability

.42 .28 .26 .31

.26

FIGURE 3.1
Sources of Error and Control Procedures

Source	Control Ethnographic elicitation of concepts and categories				
Incorrect cognitive categories					
Questions misunderstood by respondents	Questions created from responses to open-ended questions				
Responses inhibited by rigid question-and-answer model	Flowing conversational style, Respondent speaks his/her mind, Use of tape recorder				
Paralanguage cues lost in coding	Responses recorded for later scoring				
Errors in coding responses	Tapes available for reliability and error checks				
Interviewer uncomfortable in Black neighborhood	Interviewers recruited from same or nearby neighborhood				
High refusal rates	a. Interviewer identifies herself as employee of				

Black nonprofit organization, offers to return

b. Respondents approached in public places

at a more convenient time

FIGURE 4.1

Discriminability (D) reflected in judgments about degree of authoritarianism in synthetic profiles, as a function of number and weight of judgmental dimensions included in a profile. Phase 1 gives data on individual decisions before group discussion; phase 2 gives group consensus scores; and phase 3 gives data on individual decisions after group discussion.

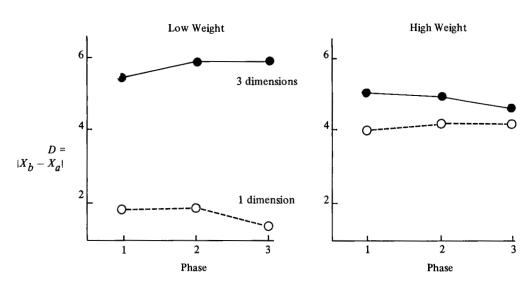


FIGURE 4.2

Bias (B) reflected in judgments about degree of authoritarianism in synthetic profiles.

The key to this figure is the same as that of Figure 4.1.

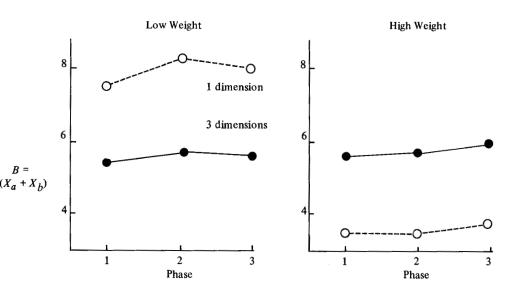


TABLE 5.1 Total Sample of Significant Male-Female Item Differences

Items:

1, 45*, 6, 7, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18*, 20, 21, 22, 23, 24, 26†, 27. 28. 29. 30. 31. 34[†]. 35. 37*, 39. 40, 41, 42, 43, 44[†], 45[†], 47, 48, 50, 51, 52, 54*, 55, 57, 58, 59†, 61, 62, 63, 65, 66, 67, 68, 70, 71, 74, 78, 79, 80, 82, 83, 85, 86, 87, 89, 90, 91, 99, 100, 102, 103, 104*†, 109, 110, 111†, 112, 113, 114, 115, 116, 117, 118, 119*†, 120, 122, 125, 126, 129, 130, 131, 133, 134,

*Items for which females have more stereotyped response. † For these items p < .10; for all other items, p < .05.

^{135†, 138}

TABLE 5.2 Sequential Ordering of the Fifty-Three Items from the IAMW Included in the Successive Collections of Items

Positively Keyed Items:

41, 58, 126, 82, 113, 120, 129, 102, 16, 52, 42, 132, 125, 109, 103, 11, 7, 64, 1, 118, 66, 115, 6, 86, 91, 75, 55

Negatively Keyed Items:

138, 48, 49, 24, 83, 81, 54, 94, 127, 10, 26, 78, 53, 72, 104, 62, 46, 131, 19, 99, 77, 123, 23, 51, 74, 107

TABLE 5.3 Pank Correlation Coefficients for Item Total Sagra Correlations

Kank Corr	eiation Coej		tem-Total L	Corre	iations
	Caucasian	Caucasian	Minority	Minority	Total
	Female	Male	Female	Male	Caucasian

.524

.598

.491

C. Female

M. Female

Total Minority

C. Male

M. Male

Caucasian	Caucasian	Minority	Minority	Total

.522

.492

.250

.365

.250

.545

.345

TABLE 5.4
Minority Sample

Identification of Items by Subscale for which there are Male-Female Differences

Subscale	<i>p</i> < .05	(N)	p < .10	(N)	N
1	9, 24, 41, 52, 58, 103	(6)	74	(1)	7
2	37	(1)	35, 73, 117	(3)	4
3	7, 20, 27, 50, 55, 66, 131, 137	(8)	10, 59, 90	(3)	11
4	12, 16, 22, 39, 71, 79, 87, 109, 125	(9)	104	(1)	10
5	80, 102, 115	(3)	23, 110	(2)	5
6	4, 17, 83, 99	(4)	132	(1)	5
7	54, 81	(2)		(0)	2
8	30, 51, 76, 112	(4)	29	(1)	5
9	134	(1)	43,77	(2)	3
10	69	(1)		(0)	1
11		(0)		(0)	0

N = 39

N=14

Traditional Responding among Minority Females

TABLE 5.5

Subscale

Item

2	37	.008	If alimony must be paid when a couple is divorced, then the partner who earns the greater salary should be the one required to pay it.
10	69	.027	Most men are threatened by a woman who initiates sex.
2	73	.085	Following a divorce, equal consideration should be given to the mother and the father in the determination of the custody of the children.
8	76	.039	For the most part, people in the women's liberation movement are maladjusted.
9	77	.074	It is no worse for a woman to masturbate than it is for a man.
7	81	.042	It is perfectly all right for a man to allow a woman to pay a taxi, buy tickets, or pay a check.
4	104	.086	If there must be a national draft, women should be drafted as well as men.
6	132	.094	In the event of an emergency at home, the mother should be the first one to leave work to attend it.

TABLE 5.6
Total Minority Sample

Subscale Location of Items Having Significant Male-Female Differences (p < .05)

Subscale	Number of Significant Items	Percent of Total Items on Subscale	Rank for Significance Percentage
1	6	37.5	3
2	1	12.5	8
3	8	42.1	2
4	9	42.9	1
5	3	16.6	7
6	4	30.8	5
7	2	28.6	6
8	4	33.3	4
9	1	9.1	10
10	1	10.0	9
11	0	0	11

TABLE 5.7
Total Minority Sample

Items Indicating Traditional Sex-Role Responding

Subscale	ltem	M	N	
2	37 §	3.95*	59	If alimony must be paid when a couple is divorced, then the partner who earns the greater salary should be the one required to pay it.
3	1	3.63 [‡]	57	Parents should begin at an early age to teach boys to act like men and girls like ladies.
3	21	3.69 [‡]	59	It would be embarrassing to have a son who preferred playing with dolls rather than with trucks and trains.
3	36	3.89 [‡]	58	A mother should not work until her children are at least two years old.
3	38	4.27 [‡]	59	A woman wanting to pursue a career must keep in mind that her main duty is in caring for her child.
3	59	3.73 [†]	59	It disturbs me more to see a boy who is a sissy than to see a girl who is a tomboy.
4	98	4.23 [‡]	57	Most men are understandably threatened by women in positions of power.
4	104 [§]	3.61*	59	If there must be a national draft, women should be drafted as well as men.
4	114	4.07‡	58	A married woman should not take a job that requires prolonged business trips.
5	80	3.57*	58	If I could only have one child, I would prefer it to be a son.
6	11	3.63 [‡]	59	Repairs in the home are the responsibility of the husband.
6	32	3.92 [‡]	59	Household chores should be shared equally even if the woman has no outside career.
6	101	4.78 [‡]	59	A woman should not allow her career to interfere with running an efficient household.
6	108	3.61 [‡]	57	A family's residence should be determined primarily by the husband's job.
6	116	4.03‡	59	Women should learn how to cook before they marry.
7	88	4.07‡	56	Special courtesies extended to women are demeaning.
8	34	4.10 [‡]	59	Most women spend too much time on makeup, hairstyling, and dress.
10	69 [§]	4.25*	57	Most men are threatened by a woman who initiates sex.
11	25	3.53	55	Homosexuals should be helped to find a better adjustment.
11	128	3.78	58	Homosexuality is as reasonable a life style as heterosexuality.

^{*} p < .05 for difference between male and female samples.

 $[\]dagger p < .06$ for difference between male and female samples.

[‡] Means for both male and female samples exceed 3.5.

[§] Items for which females respond in more traditional direction.

The Twelve Stages of the Research Process

TABLE 6.1

1.	2.	3.	4.	
Delimitation of	Ascertaining		— Variable — →	
Problem	Questions for	Formation	Operationalization	
	Research		•	
5.	6.	7.	8.	
Delimitation of	→ Maximization	— Data —	Hypothesis -	
Research	of Research	Collection	Decision	
Strategy	Effect		Rules	
9.	10.	11.	12.	
Inferential -	Information	Annlications		

Dissemination

Culmination

FIGURE 7.1
Predicted Trend of Pre-encounter, Immersion-Emersion, and Internalization Stages

	Past	Transition	Present	
Pre-encounter	High	Declining	Low	
Immersion- Emersion	Low	Apex	Moderate	
Internalization	Low	Increasing	High	

FIGURE 7.2
Sample Item and Response Scales from Stages Questionnaire

43. I feel it is important for me to speak good English.

Past	1964-65	1966-67	1968-69	1970-71	Present	Future
SA	SA	SA	SA	SA	SA	SA
	\perp	\perp	\perp	\perp		\perp
+	4	+	+	4		+
+	+	+	+	+	+	+
→ MA	→ MA	→ MA	MA	+ MA	MA	→ MA
+	+	+	+	+	+	+
+	+	+	+	+	+	
+	+	+	+	+	+	+
NA	NA	NA	NA	NA	NA	NA

FIGURE 7.3

Graphic Summary of Table 7.1 Trend of means for each stage computed for all subjects

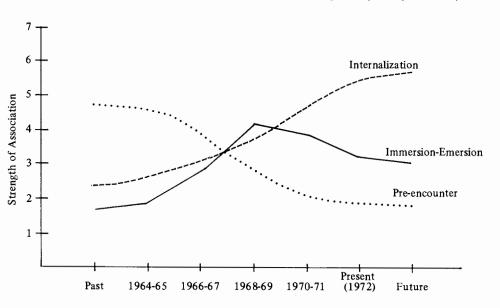


FIGURE 7.4

Trend of Immersion-Emersion Stage for Male and Femals Ss

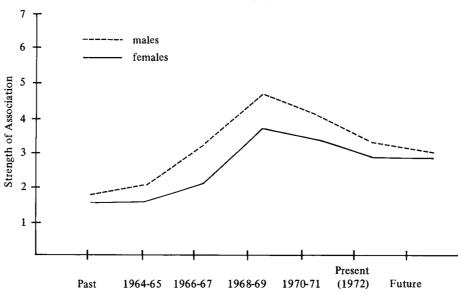


TABLE 7.1 Two-Way Table of Means

3.073

	Past	1964-65	1966-67	1968-69	1970-71	Present*	Future	Row Marginals
Pre-encounter	4.723	4.676	4.050	2.851	2.211	2.044	1.984	3.200
Immersion-Emersion	1.637	1.877	2.868	4.150	3.905	3.257	3.134	2.975
Internalization	2.460	2.666	3.139	3.784	4.821	5.501	5.669	4.006

3.352

Trend of Means for Each Stage Computed for All Subjects

3.595

3.646

3.600

3.596

3.400

Column marginals

^{*}Study completed in spring of 1972.

TABLE 7.2 Three-Way ANOVA* with Repeated Measures on the Last Factor of Scores from

Stages Questionnaire for Vanguard and Militant Male Subjects

Sources	SS	df	MS	F
Militancy (A)	0.016	1	0.016	0.005
Error	136.703	42		
Stages (B)	177.500	2	88.750	29.973
ΑxΒ	9.587	2	4.793	1.619
Error	248.726	84	2.961	
Time (C)	64.753	6	10.792	28.265
AxC	4.955	6	.826	2.163
Error	96.217	252	.382	
ВхС	1048.246	12	87.354	103.370
AxBxC	8.397	12	.700	.828
Error	425.911	504	.845	

^{*} Analysis of variance.

 $[\]dagger p < .048$.

 $[\]ddagger p < .001$.

TABLE 7.3

Three-Way ANOVA* with Repeated Measures on the Last Factor of Scores from Stages Questionnaire for Male and Female Subjects

Sources	SS	df	MS	F
Sex (A)	7.224	1	7.224	2.030
Error	224.169	63	3.558	
Stages (B)	243.478	2	121.739	41.810
AxB	22.210	2	11.105	3.814
Error	366.879	126	2.912	
Time (C)	103.326	6	17.221	45.997
AxC	3.191	6	.532	1.421
Error	141.520	378	.374	
BxC	1376.789	12	114.732	156.080
AxBxC	4.543	12	.379	.515
Error	555.726	756	.735	

 $\ddagger p < .001$.

^{*} Analysis of variance. † p < .025.

Two-Way Table of Means for Stages Questionnaire Reference Table for Discussion of Hypotheses 1-4

TABLE 7.4

	Past	1968-69	Present*	
Pre-encounter	4.723 A ₁	2.851	2.044 A ₂	Linear
Immersion-Emersion	1.637 B ₁	4.150 B ₂	3.257 B ₃	Nonlinear
Internalization	2.940 C ₁	3.784	5.501 C ₂	Linear

TABLE 7.5 Two-Way Table: Spearman-Brown Split-Half Reliability Coefficients for Each Stage

for Three	Time D	imensions	
	Past	1968-69	Presen
Pre-encounter	.863	_	.400
Immersion-Emersion	.882	.942	.802

*Study completed in spring of 1972.

nt*

Internalization .868 .590

TABLE 7.6

Error

 $\dagger p < .001$.

*Analysis of variance.

Two-Way ANOVA* with Repeated Measures on the Last Factor on

Adjective Checklist Scores for All Subjects								
Source	SS	df	MS					

,	All Subjects				
Source	SS	df	MS		
ime (A)	.004	1	.004		
Error	.758	56	.014		

2.219

Subscales (B) .001 .001Error 3.826 56 .068 A x B

.28 5.760 5.760

56

.040

TABLE 8.1 Means and Relationships of Selected Variables with Life Satisfaction and Present Adjustment

Variable	Mean	Standard Deviation	Correlation with Life Satisfaction	Beta Coefficient	Correlation with Present Adjustment	Beta Coefficient
Background						
Age	69.50	6.50	06	007	01	087
Education	1.98	0.73	.24*	.254*	.04	022
Income	3.71	1.75	.20*	012	.05	119
Marital status (0 = single; 1 = married)	.62	.48	03	036	07	237*
Health						
Hospitalization $(0 = yes; 1 = no)$.34	.48	.03	042	.12	.128
Health $(1 = bad; 0 = good)$.24	.42	4 4 ‡	402‡	17	035
Attitudes						
Employment of aged	7.59	6.58	20*	281*	10	102
Intrinsic religiosity	7.14	1.07	.06	.283*	.06	.162
Extrinsic religiosity	6.84	2.05	09	.143	.00	.096
Associations						
Political affiliation	7.69	3.23	.19*	033	.11	.031
Political participation	14.49	5.43	.18†	.116	.14	.176
Personality						
Need affiliation	2.17	1.38	.10	.207*	04	.028
Self-esteem	10.58	3.16	.41±	.279*	.22*	.092
Individual-system blame	3.75	1.89	.22*	.086	.17	131
Life Perceptions						
Past adjustment	6.82	2.14	.17	024	.28*	.151
Future adjustment	7.70	1.78	.30‡	.076	.58‡	.690‡
Present adjustment	7.51	1.62	.35‡	-	- '	
Life satisfaction	19.47	4.35		_	.35‡	-

^{*}p < .05. † p < .10.

 $[\]ddagger p < .01.$

TABLE 9.1

Description of Experimental Conditions

Racial Identification Induction	General Induction	Modeling	Control
Introduction experimenter	Introduction experimenter	Introduction experimenter	Introduction experimenter
Interactions with experimenter assistant	Interactions with experimenter assistant	Interactions with experimenter assistant	Interactions with experimenter assistant
Game I Extended family concept appeal	Game I	Game I	Game I
General induction appeal with reference to extended family concepts	General induction appeal		
General induction stories with Black content and reference to extended family concepts	General induction appeal		
Game II Rewards given to subject (resource manipulation)	Game II Rewards given to subject (resource manipulation)	Game II Rewards given to subject and model (resource manipulation)	Game II Rewards given to subject (resource manipulation)
Reference to sharing using extended family concepts	Reference to sharing	Reference to sharing	Reference to sharing
		Modeling manipulation	
Opportunity to share	Opportunity to share	Opportunity to share	Opportunity to share

TABLE 9.2

Mean Amount and Proportion Donated in Each Treatment*

	Socialization Condition					
	Amount	Proportion	Amount	Proportion	Amount	Proportion
Modeling						
Boys	.90	.18	1.10	.11	3.00	.15
Girls	1.00	.20	1.50	.15	5.50	.28
Total	.95	.19	1.30	.13	4.25	.21
General Induction						
Boys	1.20	.24	2.10	.21	3.50	.18
Girls	1.50	.30	2.30	.23	4.90	.25
Total	1.35	.27	2.20	.22	4.20	.21
Racial-identification						
Induction						
Boys	2.10	.42	5.40	.54	11.00	.55
Girls	2.20	.44	5.20	.52	10.60	.53
Total	2.15	.43	5.30	.53	10.80	.54
Control						
Boys	1.00	.20	1.20	.12	3.20	.16
Girls	.70	.14	1.30	.13	5.40	.27
Total	.85	.17	1.25	.13	4.30	.22

^{*}N = 10 per cell for both boys and girls.

TABLE 9.3

Overall Means for Socialization and Resource Conditions

Overall Means for Socialization and Resource Conditions					
Treatment	N	Mean Amount	Mean Proportion		
Socialization Condition					
Modeling	6 0	2.166	.177		
General induction	60	2.583	.233		
Racial-identification induction	60	6.083	.500		
Control	60	2.133	.173		
Resource Level					
5	80	1.325	_		
10	80	2.512	_		
20	80	5.887	_		

FIGURE 10.1

Mean Estimation of Performance for Negative Feedback Groups across Experimental Trials

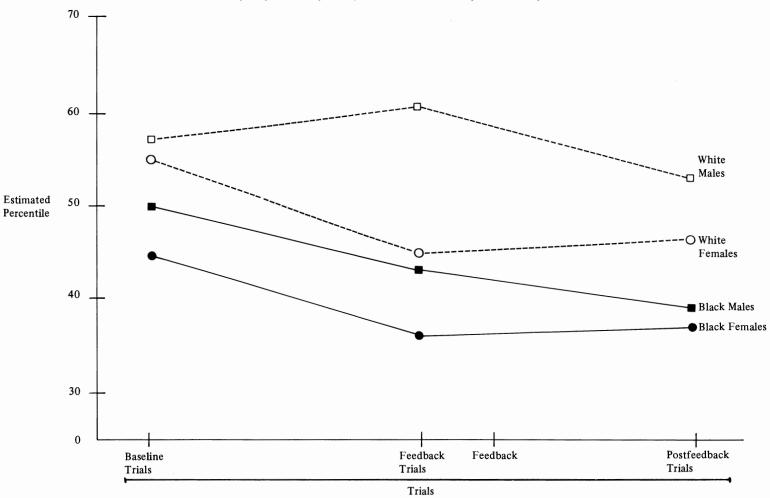


FIGURE 10.2

Mean Preratings and Postratings of Ability to Memorize, Using a Scale from 1 to 10

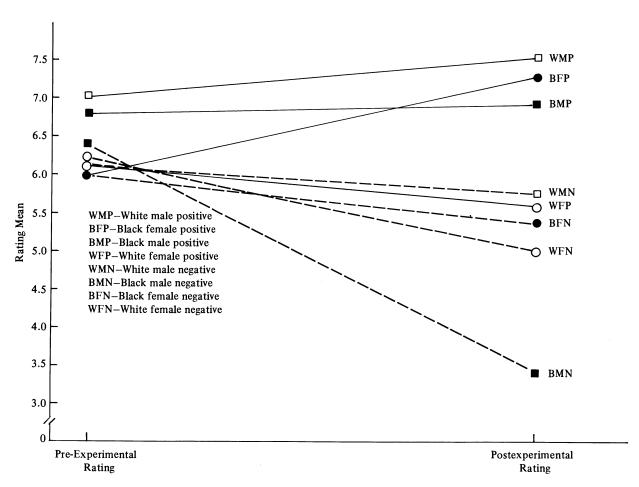


FIGURE 10.3

Mean Percentile of Actual Performance

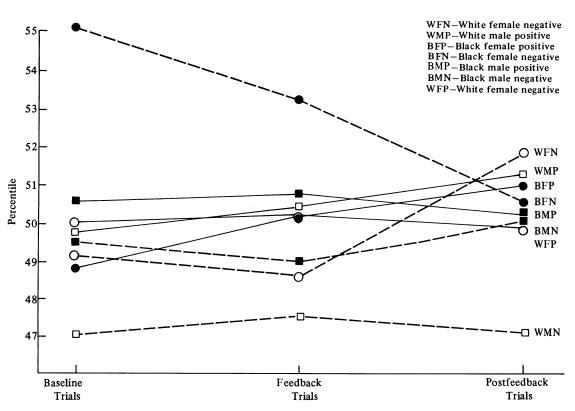


TABLE 10.1

S.D.=16.1

S.D.=13.0

S.D.=11.3

38.5

43.1

Family self

Social self

Mean Standard Scores on the Tennessee Self-Concept Scale for Black and White Subjects

for Black and White Subjects							
Variable	Bla	ack	White				
	Male	Female	Male	Female			
Self-criticism	44.1	44.8	40.0	45.0			
	S.D.= 8.0	S.D.=14.3	S.D.=14.4	S.D.= 6.6			
Self-concept	41.6	45.3	43.5	37.3			
Total	S.D.=15.1	S.D.=17.2	S.D.=15.3	S.D.=10.7			
Identity	33.9	38.6	38.0	30.7			
	S.D.=16.2	S.D.=16.3	S.D.=16.3	S.D.=13.2			
Self-satisfaction	48.3	50.6	49.2	46.6			
	S.D.=12.7	S.D.=15.2	S.D.= 9.3	S.D.= 9.8			
Behavior	36.6	40.9	39.6	37.2			
	S.D.=12.1	S.D.=13.1	S.D.=12.1	S.D.=12.2			
Physical self	34.8	35.0	39.0	33.1			
	S.D.=18.1	S.D.=18.9	S.D.=13.2	S.D.=12.8			
Ethical self	32.6	38.0	34.8	35.2			
	S.D.=12.5	S.D.=14.2	S.D.=13.3	S.D.=14.3			
Personal self	42.2	47.6	45.8	42.7			

S.D.=14.3

S.D.=18.0

S.D.=16.7

38.9

44.7

S.D.=15.5

S.D.=11.5

S.D.=10.5

44.5

46.5

S.D.=11.1

S.D.=14.4

S.D.=12.9

39.5

Trials

Baseline

Feedback

Postfeedback |

Mean Percentile Estimated by Subjects on Experimental Trials

_		

TABLE 10.2

White

Female

56.3

66.5

60.7

Negative

Male

57.3

60.3

52.7

White

Female

56.4

44.8

46.1

Black

Female

44.9

35.9

37.5

Male

50.4

43.4

39.5

Positive

Male

56.3

69.6

61.6

Black

Female

52.4

67.2

64.0

Male

58.3

66.9

TABLE 10.3 Summary ANACOVA* of

Estimations on Feedback Tria
with Baseline Estimations
as Covariate

Source	df	MS	F
Race (A)	1	184.90	1.58
Sex (B)	1	329.58	2.82
Feedback (C)	1	6872.37	58.89
$A \times B$	1	477.74	4.09
$\mathbf{A} \times \mathbf{C}$	1	153.59	1.32
$B \times C$	1	461.21	3.95
$A \times B \times C$	1	23.72	.20
Error	72	118.60	

 $\ddagger p < .001$.

^{*} Analysis of covariance. $\dagger p < .05$.

Mean Pre-Experimental and Postexperimental Rating of Ability to Memorize

TABLE 10.4

Female

6.1

5.6

Male

6.3

3.4

Negative

Male

6.1

Female

6.0

White

Female

6.2

5.0

	Positiv	ve	
В	lack	White	Black

Male

7.0

7.5

Female

6.0

7.3

Male

6.8

6.9

Pre

Post

TABLE 10.5 Postexperimental Rating of

Memory with Pre-Experimenta Rating as a Covariate					
Source	df	MS			
Race (A)	1	67.19			
Sex (B)	1	38.07			
Feedback (C)	1	7113.29	27		

Within

*p < .05. $\dagger p < .001$.

Race (A)	1	67.19	.25/	
Sex (B)	1	38.07	.146	
Feedback (C)	1	7113.29	27.25†	
$\mathbf{A} \times \mathbf{B}$	1	2973.86	11.39†	
$\mathbf{A} \times \mathbf{C}$	1	1081.88	4.14*	
$\mathbf{B} \times \mathbf{C}$	1	1072.964	4.11*	
$A \times B \times C$	1	9.767	.04	
Regression	1	28.81	.110	

261.07

71

257

TABLE 11.1
Variables Assessed in Coping with Achievement

Variable	Source	Example
General aspiration	Author	What would you want to do most in life?
Occupational aspiration	Author	What kind of work do you want to do after you leave school?
General motivation	EPPS*	a. I like to make new friends.b. I like to be successful in things I do.
Scholastic motivation	Myers 1964	Do you have a very strong desire to be an excellent student? (Yes or No)
General self-concept	Bledsoe, Garrison 1962	Adjective Checklist form; e.g., shy, friendly, etc.
Self-concept of ability	Brookover 1965	How do you rate yourself in schoolwork compared with your classmates? (best, above average, average, below average, poorest)
Fear of failure (test anxiety)	Epps 1969	When taking an important exam, I perspire a great deal (always, often, sometimes, seldom, never)
Internal control (others)	Gurin et al. 1969	a. Most people don't realize how much their lives are controlled by luck.b. There really is no such thing as luck.
Internal control (self)	Gurin et al. 1969	 a. Whatever happens to me is my own doing. b. Sometimes I feel that I don't have enough control over my life.
Individual/system blame for failure	Gurin et al. 1969	a. Lots of times minorities may have good skills, but the opportunities just always go to others.b. Some minorities may not always have the same opportunities as others, but it's because they have not prepared themselves well.
Expectations of teachers	Author	How good a student do your teachers expect you to be? (top, middle, bottom of the class)
Expectations of parents	Author	See previous variable.
Expectations of peers	Author	See previous variable.
Evaluations of teachers	Author	How satisfied is your teacher with your schoolwork? (very, somewhat, not satisfied)
Evaluation of parents	Author	See previous variable.
Attitude toward school	Author	How much do you like going to this school? (very much, pretty much, it's o.k., not much, not at all)

TABLE 11.1 (continued)

Variable	Source	Example
Relationship with teacher	Author	Do you like your teachers and get along with them? (yes, very much, fairly well, not at all)
Relationship with peers	Author	How well do you get along with the other people in your class? (very well, fairly well, not at all)
Expectations of school success	Author	Do you think you can do as well as you want to in school? (yes, don't know, no)
Expectations of general success	Coleman et al. 1966	People like me just don't have a chance to be successful in life (agree, disagree)
Value of education	Shaw and Wright 1967	The more education a person has, the better he can enjoy life (agree, disagree)
Parent interest in school	Author	How often do your parents come to PTA meetings? (always, often, sometimes, seldom, never)
Father's occupation Mother's occupation		Students asked to describe parent's work. Categories from U.S. Census used.
Father's education Mother's education		Students asked to report level of education attained by parent.

^{*}Modified from Edward Personal Preference Schedule, Psychological Corporation, New York 1959.

Education of the parents was measured by asking the subjects to note whether each parent had had some elementary school, had completed elementary school, had some high school, had completed elementary school.

had some elementary school, had completed elementary school, had some high school, had completed high school, had some college or technical training, or had completed college. These categories were scored on a scale of 1 to 6 with a higher number indicating more education.

With respect to occupation, each subject was asked to name or describe his or her parent's job. The responses were coded into categories on a scale of 1 to 9 with higher-level jobs receiving a higher score. The categories used were taken from the 1970 census.

TABLE 11.2
Coping with Achievement: Mean Differences by Race

Variable	Bla	cks	Wh	ites [,]	
	m	sd	m	sd	
General aspiration	1.89	3.09	2.12	3.21	
Occupational aspiration	4.68	2.84	4.38	2.68	
Scholastic achievement motivation	4.13	2.36	4.22	2.30	
General achievement motivation	5.61	2.02	5.79	1.99	
General self-concept	6.98	2.94	6.78	3.76	
Self-concept of ability	18.05	3.81	18.84	3.96	
Fear of failure (test anxiety)	37.06	15.88	42.15	10.03	*
Internal control (others)	2.37	1.09	2.68	1.49	
Internal control (failure)	2.48	0.93	2.33	1.04	
Individual/system blame for failure	1.52	0.91	1.30	0.99	
Expectations (teacher)	1.43	1.08	1.37	0.76	
Expectations (parent)	3.22	0.81	3.31	1.10	
Expectations (peers)	1.86	1.48	1.81	1.14	
Evaluation (teacher)	2.81	1.08	1.93	0.85	*
Evaluation (parent)	1.96	1.00	1.91	0.91	
Attitude toward school	3.01	1.39	2.23	1.20	*
Relations with teacher	2.71	0.91	2.01	0.67	*
Relations with peers	2.02	0.78	1.88	0.74	
Expectations (school success)	1.80	1.01	1.75	0.85	
Expectations (general success)	1.01	0.79	1.82	0.58	*
Value of education	4.87	0.96	4.98	1.15	
Father's occupation	4.66	3.30	5.51	2.17	*
Mother's occupation	6.78	2.47	7.77	1.89	*
Father's education	4.00	2.61	3.96	2.24	
Mother's education	3.04	2.84	3.25	2.58	
Parent interest in school	5.69	1.52	4.73	1.66	*

^{*}p < .01.

TABLE 11.3

Variables Related to Achievement in Black and White Children

	Readi	ing	Arithmetic		
	Blacks	Whites	Blacks	Whites	
(Positive)	General achievement motivation	Self-concept of ability	General expectation of success Value of education General achievement motivation	Self-concept of ability Mother's education	
(Negative)	Evaluation of teacher	Evaluation of teacher Expectations of teacher Evaluation of parents	Individual blame-failure Fear of failure	Evaluation of teacher Evaluation of parents	
	2. Va	ariables that were significant predictor	rs of achievement $(p < .05)$		
(Positive)	Value of education General self-concept	Intelligence Expectation of school success Scholastic motivation Self-concept Self-concept of ability	General achievement motivation Value of education Father's occupation Internal control (others)	Intelligence Mother's education Expectation of school succes Self-concept of ability	
Negative)	Expectations of peers Fear of failure		Individual blame—failure Fear of failure		

TABLE 11.4
Variables Assessed in Coping with Teachers

Variable	Source	Ex	ample
Attitude toward schoolwork	k Fox et al. 1966	My schoolwork is lots isn't much fun, is not fu	of fun (is sometimes fun n at all)
Individualism/familism	Turner 1972	Nothing in life is work away from your parents	th the sacrifice of moving (agree, disagree)
Activity/passivity	Turner 1972		early that there isn't much yay things are going to turn ee)
Present/future orientation	Turner 1972	Planning only makes a person unhappy, since plans hardly ever work out anyhow.	
T	ne following variables	are described in Table 11.	1:
Father's occupation	Parent intere	est in school	Relations with peers
Mother's occupation	Value of edu	ication	Relations with teacher
Father's education	Self-concept	of ability	Internal control (others)
Mother's education	General self-	concept	Internal control (self)
	Variable	Source	
	Teacher Ratings		
	General adjustment	Harris 1973	
	Persistence		
	Responsibility		
	Ease		
	Compliance		
	Realism		
• • • • • • • • • • • • • • • • • • • •	Relations with peers		
	Relations with teacher	er Author	
	Performance versus a		
	Motivation	,	

TABLE 11.5
Coping with Teachers: Mean Differences by Race and Sex

Variable	Black Males mean	Black Females mean	White Males mean	White Females mean	Significance
Background					
Father's occupation	2.3	1.8	4.0	3.6	p < .0001 (race)
Mother's occupation	2.3	2.4	2.3	2.6	•
Father's education	2.2	2.3	2.8	2.8	p < .007 (race)
Mother's education	2.7	2.6	2.7	2.7	
Parent interest	6.3	6.4	6.0	6.2	
School Environment					
Attitude to schoolwork	12.6	13.4	11.2	12.4	p < .0002 (race) $p < .0003$ (sex)
Relations with peers	7.2	7.8	7.2	7.6	, , , , , , , , , , , , , , , , , , , ,
Value of education	3.6	3.8	4.1	4.4	p < .002 (race)
Concept of ability	29.0	28.6	27.0	28.3	,
Relations with teachers	2.9	2.8	3.0	3.3	p < .02 (race)
Personality					
General self-concept	33.8	40.2	37.5	41.3	p < .005 (sex)
Internal control (others)	2.2	2.3	2.4	2.2	
Internal control (self)	1.7	1.9	1.9	1.9	
Individualism/familism	2.5	3.0	3.2	3.4	p < .0005 (race)
Activity/passivity	2.2	2.0	2.1	2.1	
Future/present orientation	1.4	1.3	1.7	1.6	p < .004 (race)
Teacher Ratings					
General adjustment	3.2	3.2	2.8	3.5	Not computed
Persistence	2.9	2.9	2.8	3.6	$p < .009$ (race \times sex)
Responsibility	3.3	3.5	3.2	4.1	$p < .006 \text{ (race } \times \text{ sex)}$
Ease	3.8	3.6	3.1	3.9	p < .002 (race × sex)
Compliance	3.8	3.8	3.9	4.6	$p < .01$ (race \times sex)
Relations with peers	3.0	3.1	2.9	3.3	p < .002 (sex)
Realism	3.3	3.3	3.1	3.5	$p < .03$ (race \times sex)
Performance/Ability	3.6	3.8	3.6	4.5	$p < .01$ (race \times sex)
Relations with teacher	4.1	4.0	3.9	4.3	$p < .02$ (race \times sex)
Motivation	2.9	3.2	2.8	3.6	p < .0001 (sex)

TABLE 11.6 Significant Correlates of Teacher Ratings by Race and Sex $(p \le .05)$

Rating	Black Males	Black Females	White Males	White Females
General adjustment		Value education (.522) Internal (others) (.454) Internal (self) (.306) Self-concept (.287)	Self-concept (.333) Father's occupation (.279) Value education (.270) Attitude to schoolwork (.210)	Concept of ability (.305) Mother's occupation (.260) Father's occupation (.257) Relations with teacher (.211)
Persistence	Value education (.454) Mother's education (.356) Attitude to schoolwork (.339) Father's occupation (.270)	Value education (.349) Activity (287) Mother's education (.274)	Self-concept (.231) Attitude to schoolwork (.211)	Concept of ability (.331) Relations with teacher (.289) Father's occupation (.289) Individualism (.210)
Responsibility	Relations with teacher (.275)	Self-concept (.392) Value education (.349) Activity (270)		Relations with teacher (.317) Concept of ability (.315) Father's occupation (.263) Value education (.244)
Ease	Attitude to schoolwork (.275)	Internal (other) (.372) Value education (.355) Mother's occupation (.323)		Concept of ability (.227)

Rating	Black Males	Black Females	White Males	White Females
Compliance	Value education (.283)	Activity (308) Internal (self) (.281)	Self-concept (.238)	Concept of ability (.380) Relations with teacher (.293) Father's occupation (.256)
Relations to peers		Mother's occupation (.304) Value education (.281)	Father's occupation (.318) Self-concept (.254) Activity (206) Relations with peers (.200)	
Realism	Value education (.306)	Self-concept (.334)	Self-concept (.300)	Concept of ability (.318)
	Mother's education (.272)	Mother's occupation (.298) Value education (.293)	Father's occupation (.290) Value education (.269)	Value education (.229) Relations with teacher (.219)
Performance	Attitude to schoolwork (.279)	Value education (.381) Internal (other) (.278)	Self-concept (.241) Value education (.225)	Relations with teacher (.313) Father's occupation (.225) Concept of ability (.206)

TABLE 11.6 (continued)

Rating	Black Males	Black Females	White Males	White Females
Relations with teacher		Value education (.432)		Relations with teacher (.263)
		Mother's education		(.200)
		(.281)		
		Father's education (.273)		
Motivation	Value education (.412)	Internal (other) (.360)	Father's occupation (.240)	Father's occupation (.358)
	Mother's education (.366)	Value education (.346)	Self-concept (.221)	Relations with teacher (.314)
	Attitude to schoolwork (.318)	Relations with peers (.308)	Value education (.212)	Concept of ability (.311)
	()	Internal (self) (.300)	(/	Mother's occupation (.247)
Motivation		Future orientation		Individualism
		(278)		(.220)
		Mother's occupation		Value education
		(.270)		(.218)

TABLE 11.7 Significant Predictors of Teacher Ratings by Race and Sex $(p \le .05)$

Rating	Black Males	Black Females	White Males	White Females
General adjustment		Internal control (others) Value education Self-concept	Value education Self-concept Father's occupation	Concept of ability Value education Self-concept
Persistence	Value education Mother's education Father's occupation Attitude to schoolwork	Activity Mother's education Value education	Father's education Self-concept Attitude to schoolwork	Father's occupation Parent interest Value education Concept of ability
Responsibility		Self-concept Value education		Father's occupation Parent interest Relations with teacher Value education
Ease	Attitude to schoolwork	Value education Mother's occupation Internal control (others)	Father's occupation Value education Parent interest	Concept of ability
Compliance		Activity	Concept of ability Self-concept	Concept of ability Father's occupation Relations with teacher
Relations with peers	Value education Future orientation		Father's occupation Activity Self-concept	Mother's education Father's occupation
Realism		Mother's occupation	Father's occupation Self-concept Concept of ability Father's education	Concept of ability
Performance versus ability	Internal control (others)	Mother's education	Self-concept Father's education Relations with teacher Value education	Father's occupation Relations with teacher Parent interest Father's education
Relations with teacher	Mother's occupation	Value education Father's occupation		Relations with teacher Self-concept
Motivation	Value education Mother's education Attitude to schoolwork	Relations with peers Value education	Father's occupation Father's education Self-concept	Father's occupation Mother's occupation Parent interest

TABLE 12.1
Correlations for All Subjects on All Variables

	Locus of Control	IQ	Response Latency	Errors	Delay of Gratifi- cation	Field Indepen- dence
Locus of control	X	.03	.06	08	12	32
IQ		X	.10	.21	.10	32 .14
Response latency			X	44*	.55†	
Errors			Λ			.56†
				X	14	60**
Delay of gratification					X	.38
Field independence						X

< .0

TABLE 12.2

Means on Cognitive Variables for Those

Response latency

Errors

*N = 12.

Means on Cognitive Variables for Those above and below Mean on Externality

ubbye una be	Determine on Externally							
	Abo	ve*	Belo	w†				
	Mean	SD	Mean	SD				
IQ	97.	1.99	100.	2.30				
Delay of gratification	3.25	3.33	3.66	2.91				
Field independence MFF	5.88	6.40	8.25	6.09				

7.71

14.75

2.88

1.31

7.83

16.91

2.91

FIGURE 13.1

Average Number of Correct Responses per Trial

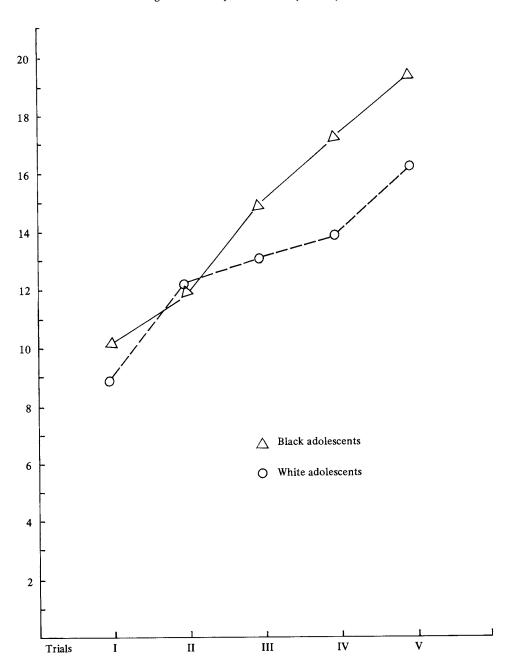


FIGURE 13.2

Average Cluster Z-Scores per Trial

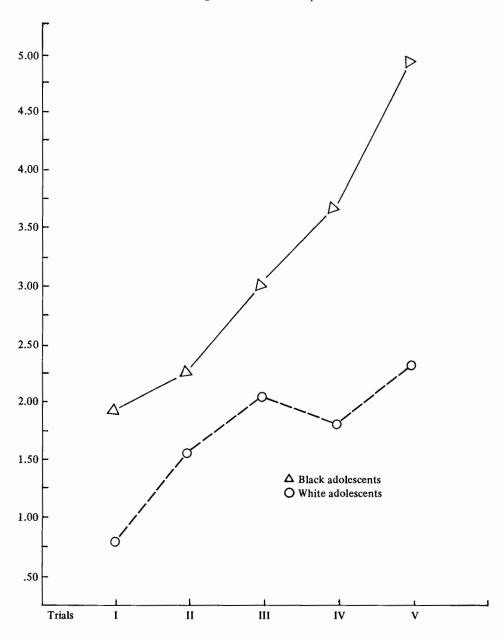


TABLE 13.1 Conceptual Categories and Member Items for Word List

I Drugs	II Types of Dance	III Soul Foo
smoke	bump	chicken
coke	latin	greens
ups	grind	cornbread
downs	robot	chitlins
acid	truckin'	ribs

Universal Categories			
IV Tools	VI Clothing		
drill	spoon	shirt	
axe	plate	hat	
saw	cup	socks	
file	glass	pants	
hammer	pan	shoes	

TABLE 13.2

Mean Z

1.93

1.50

Mean

Recall

9.94

9.35

Black categories

Universal categories

Trial V: Recall, Clustering, and Recall-Clustering

 $r_{x,z}$

.83

.89

Mean

Recall

8.65

7.50

Mean Z

0.29

0.57

 $r_{x,z}$

.08

'9	Correlations by Subcategory of Items
----	--------------------------------------

FIGURE 14.1
Organization of Recall by List Type: Noncued and Cued Trials

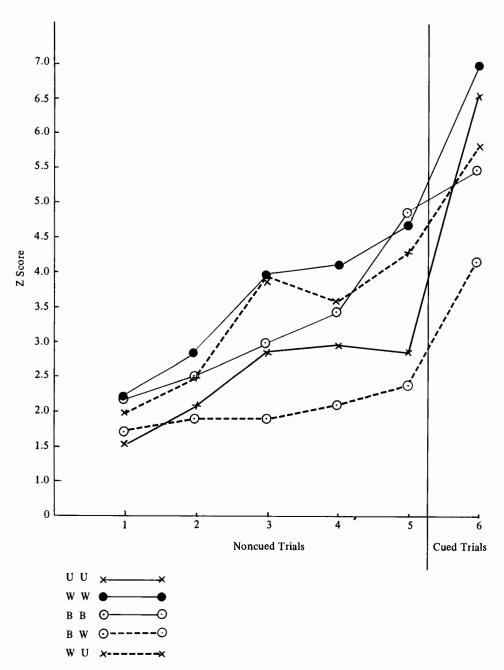


TABLE 14.1
Word Lists

I Black/Black	Black Athletes Willis Reed Walt Frazier Earl Monroe Willie Mays W. Chamberlain	Black Leaders Angela Davis Jesse Jackson Malcolm X M. L. King H. R. Brown	Black Musicians S. Wonder James Brown Jackson 5 Marvin Gaye Temps	Soul Food cornbread greens chicken chitlins ribs	Drugs smoke coke ups downs acid	Dances bump grind truckin' twist robot
II White/White	Athletes Mark Spitz D. DeBusschere Walt Frazier Joe Namath B. J. King	National Leaders R. Nixon J. Kennedy G. Washington H. Kissinger A. Lincoln	Musicians John Denver Jim Croce Rolling Stones Elton John Beatles	Food steak potatoes spaghetti chicken hamburger	Drugs ups pot downs heroin LSD	Dances Irish jig lindy rock 'n' roll twist bump
III Universal/ Universal	Fruit apple orange plum peach pear	Furniture bed chair dresser lamp table	Animal cat dog horse birds fish	Clothing hat shirt pants shoes socks	Utensils glass cup plate spoon pan	Tools file drill hammer axe saw
IV White/ Universal	Dances Irish jig lindy rock 'n' roll twist bump	Drugs ups downs pot heroin LSD	Food steak potatoes spaghetti chicken hamburger	Clothing shirt pants shoes hat socks	Utensils glass cup plate spoon pan	Tools file drill hammer axe saw
V Black/White	National Leaders R. Nixon J. Kennedy A. Lincoln G. Washington H. Kissinger	Musicians John Denver Jim Croce Rolling Stones Elton John Beatles	Dances Irish jig rock 'n' roll lindy bump twist	Black Leaders M. L. King H. R. Brown Jesse Jackson Angela Davis Malcolm X	Soul Food ribs cornbread chitlins greens chicken	Black Musicians James Brown Jackson 5 S. Wonder Temps Marvin Gaye

TABLE 14.2 Recall and Memory Organization by Type of Word List

Туре	e \overline{X} Recall (ra		\overline{X} Recall (rank)		\bar{X} Z-Score (ra	
Black/Black	15.84	(2)	3.29	(3)		

14.41

14.42

12.91

Black/Black	15.84	(2)	3.29
Diack/ Diack	13.64	(2)	3.27
White/White	16.24	(1)	3.64

Universal/Universal

White/Universal

Black/White

(4)

(3)

(5)

(1)

(4)

(2)

(5)

2.54

3.31

TABLE 14.3 Recall and Memory Organization by List Type and Grade Level

	Lower	Grade l	Level (9 aı	nd 10)	Upper Grade Level (11 and 12			
ype	Recall (rank)	Z-Score	(rank)	Recall (rank)	Z-Score	(rank)
вв	15.60	(1)	3.31	(4)	16.07	(3)	3.28	(4)

Type	Recall (rank)	Z-Score	(rank)	Recall (rank)	Z-Score	(rank)
ВВ	15.60	(1)	3.31	(4)	16.07	(3)	3.28	(4)
ww	14.92	(2)	3.32	(5)	17.55	(4)	3.96	(2)
UU	11.20	(5)	1.02	(1)	17.62	(5)	4.06	(1)

16.05

12.52

15.96

(2)

(1)

3.90

1.87

3.41

(3)

(5)

(3)

(2)

WU

BW

12.80

13.30

13.56

(4)

(3)

2.72

2.15

Organization of Recall between the Fifth Noncued Trial and the Sixth

TABLE 14.4

•	l by List Type	
***	Noncued	Cue
List Type	Trial 5	Trial

List Type	Noncued Trial 5	Cued Trial 6
Black/Black	5.31	5.57
White/White	4.78	6.75

2.98

4.30

2.38

6.52 5.76

4.20

List Type	Noncued Trial 5	Cued Trial 6
Black/Black	5.31	5.57

Universal/Universal

White/Universal

Black/White

TABLE 15.1
The Flower Pot Story

Pane	Standard English Version	Black English Vernacular Version
1	This is Michele. She is watering the flowers.	Dat Michele, she be waterin' de flower.
_	Crash! Now Michele thinks that Mother will be mad. She wants to run away.	Crash! Now Michelle—She think Mamma gon' be mad. She want ta run off.
	"I'm not mad," says Mother. "I know you didn't mean to do it. Let's clean up the mess."	"I ain't mad"—Mamma say—"I knows you didn't mean to do it. Les clean up dis here mess."
	Michele picks up the flowers. She gives them to Mother. "Don't worry," says Mother. "We'll put them in a nice pot."	Michele pick up de flower-She give dem ta her Mamma-"Don' ya worry," Mamma say-"We gon put dese in a nice new pot."
	Now the flowers are okay and the mess is all cleaned up. "Come on," says Mother. "Let's go and make some cookies."	Now de flower okay. An de mess all clean up. "Come on," say Mamma. "Let go an' be making cookies."

TABLE 15.2
The Ice Cream Story

Pane	Standard English Version	Black English Vernacular Version
1	This is Jimmy. He is buying an ice cream.	Dis Jimmy. He be buyin' ice cream.
2	Here comes another boy. He is in a hurry. He wants to go play ball.	Here come 'nother boy. He in a hurry. He want go play ball.
3	Now Jimmy's mad. His ice cream is all messed up. And he has no money for another one.	Jimmy mad-He ice cream all mess up. An' he ain't got no money ta buy 'nother one.
4	"You stupid kid," he says. "Look at what you did. I'm gonna beat you up. Come on and fight."	"Stupid kid"—he say—"Look what you done did. I'ma gonna beat your head—Come on an' fight."
5	"I'm sorry," says the other boy. "Take half of mine." That makes Jimmy feel better. "Okay," he says. "Let's go play ball."	"I'se sorry"—the other boy say—"Take haf of mine." Dat make Jimmy feel better—"Okay"—he say—"les go play ball."

TABLE 15.3
The Vacuum Cleaner Story

Pane	Standard English Version	Black English Vernacular Version
1	It's Saturday. Everyone is cleaning the house.	It be Sadday-An' everyone day be cleanin' de house.
2	Johnny wants to help. "I think I'll vacuum the rug," he says.	Johnny-he want to hep-he say "I thinks I'ma gon vacuum de rug."
3	"Oh, look what you did," says his big sister. "You're too little for the vacuum cleaner. What a mess!"	"See what you done did"—big sistah say. "Boy—you too little for ta run de vacuum cleanah—What a mess."
4	"I'm sorry," says Johnny. "I just wanted to help. Isn't there something I can do to help?"	"I sorry"-Johnny say. "I just want to hep. Ain't there nothin' I kin do?"
5	"Yes," said his big brother. "You can water the plants. And then you can help me take the clothes to the Laundromat."	"Yes"-his big brovah say-"you kin be waterin' de plants-and-den-you kin hep me take de clothes ta de Laundro-mat."

TABLE 15.4
The Bicycle Story

Panel	Standard English Version	Black English Vernacular Version
1	Here comes Peter. He has a new bike.	Here come Peter. He get a new bike.
~	Peter does not know how to ride his bike. The other boys laugh at him.	Peter, he don' know how to ride de bike. Dem othah boy-dey be laughin' at him.
3	"Look at Peter. What a jerk! He'll never learn how to ride that bike."	"Look at Peter. What a jerk! He ain't gon neber learn ta ride no bike."
4	"I'll show you," says Peter. "This time I won't fall off. I'm going to ride my new bike all the way down the street."	"I show ya"—Peter say. "Nex time I ain't go fall off. I'ma go ride my new bike all the way up de street."
5	And that's just what he did! He rode and he rode and he rode till he got to the park. And he didn't fall off—not even once.	An' dat what he do! He be ridin'—an ridin'—till he git to da park—and he don' fall off eben once.

TABLE 15.5

Examples of Syntactic Differences between Standard and Nonstandard English*

Variable	Standard English	Black Nonstandard English
Linking verb (copula)	He is going.	Hegoin'.
Possessive marker	John's cousin.	Johncousin.
Plural marker	I have five cents.	I go five cent
Third person singular (verb		
agreement)	He lives in New York.	He livein New York.
Past marker	Yesterday he walked home.	Yesterday he walkhom
"If" construction	I asked if he did it.	I ask did he do it.
Negation	I don't have any.	I don't got none.
Use of "be"	He is here all the time.	He be here.
Subject expression	John moved.	John, he move.
Verb form	I drank the milk.	I drunk the milk.
Future form	I will go home.	I'ma go home.
Indefinite article	I want an apple.	I want a apple.
Pronoun form	We have to do it.	Us got to do it.
Pronoun expressing possession	His book.	He book.
Preposition	He is over at John's house.	He over to John house.
	He teaches at Francis Pool.	He teachFrancis Pool.
Use of "do"	No, he isn't.	No, he don't.

^{*}This table is adapted from Joan C. Baratz, "A Bi-dialectical Task for Determining Language Proficiency in Economically Disadvantaged Negro Children," *Child Development* (1969) 40(3).

TABLE 15.6

Standard English Version of Questions Used in the Probed Recall Condition for Four Stories

The Flower Pot Story

- 1. What is the girl's name?
- 2. What happened to the flower pot?
- 3. Who knocked it over?
- 4. Who picked up the flowers?
- 5. In the story, why is Michele scared?
- 6. How does she feel at the end?
- 7. Why does she feel better?
- 8. Is there anything else you can remember?

The Ice Cream Story

- 1. What is the boy's name?
- 2. What happened to the ice cream?
- 3. Who spilled it?
- 4. Why was Jimmy mad?
- 5. What made him feel better?
- 6. What is the boy going to do now?
- 7. Is there anything else you can remember?

The Vacuum Cleaner Story

- 1. What is the boy's name?
- 2. What happened to the vacuum cleaner?
- 3. Who spilled it?
- 4. What did his sister say?
- 5. What made him feel better?
- 6. What is the boy going to do now?
- 7. Is there anything else you can remember?

The Bicycle Story

- 1. What is the boy's name?
- 2. What does Peter have?
- 3. What happened to Peter?
- 4. What did the other boys do?
- 5. Then what did Peter do?
- 6. Where did Peter go at the end?
- 7. Is there anything else you can remember?

TABLE 15.7 Mean Scores for Percentage of Correct Information in the Unstructured Recall

	i Probed Recall Racial Groups a		•
Racial	Black English	Standard	
Group	Vernacular	English	Me

Racial Group	Black English Vernacular	Standard English	Ме
	Unstructured Rec	all Condition	
Black	27.34	21.97	24.
White	20.09	31.34	25.

Racial Group	Black English Vernacular	Standard English	Mean	
	Unstructured Rec	all Condition		
lack	27.34	21.97	24.66	
Thita	20.09	31 3/	25 72	

Probed Recall Condition

59.19

64.41

78.09

52.44

Black

White

68.64

Two Racial Groups and Two Dialect				
Racial Group	Black English Vernacular	Standard English	Mean	
	Unstructured Rec	all Condition		
Black	27.34	21.97	24.66	

TABLE 16.1 Analysis of Variance for Age and Analytic/

Within cell

*Nonsignificant.

Nonanalytic Differences in Central Score on CIT

		Centra	l Score	
Source	df	MS	F	p
ige)	1	20.82	7.88	.007

Source	df	MS	F	р
A (age)	1	20.82	7.88	.007
B (analytic/nonanalytic)	1	2.45	0.93	ns*
$A \times B$	1	7.68	2.90	ns*

68

Cronbach's Alpha Coefficients of Scale Reliability for Selected Indices

TABLE 17.1

Measure	Alpha Coefficient
Parents expect achievement	.45
Parents expect autonomy	.68
Parents as referents	.70
Teachers expect achievement	.50
Exploration	.71
Aggression	.58

.60

.49

.40

Deviance

Social self-esteem

Discrimination modifiability

TABLE 17.2
Frequencies and Percentages for Expected Occupation Categories by Sex*

		Fe	males	М	ales
•	Occupation Categories	Number	Percentage	Number	Percentage
1.	Professional	341	(46.5)	256	(38.8)
2.	Own own business	9	(1.2)	46	(7.0)
3.	Manager or administrator	17	(2.3)	28	(4.0)
4.	Salesman or salesclerk	32	(4.4)	21	(3.2)
5.	Clerical or office work	187	(25.5)	10	(1.5)
6.	Foreman or inspector	3	(.4)	19	(2.9)
7.	Skilled worker	7	(1.0)	127	(19.3)
8.	Semiskilled worker	8	(1.1)	68	(10.3)
9.	Laborer	4	(.5)	11	(1.7)
10.	Service worker	28	(3.8)	6	(.9)
11.	Protective service worker	5	(.7)	16	(2.4)
12.	Housewife	40	(5.4)	_	_
13.	Military	8	(1.1)	13	(2.0)
	Undecided	45	(6.1)	38	(5.8)
	Total	734	(100.0)	659	(100.0)†

^{*} Due to their peculiar natures, the housewife and the military categories do not fit into our high status/nonhigh status distinction. The exclusion of these two categories is consistent with standard survey procedures.

[†]Actually 99.8% owing to rounding error.

TABLE 17.3

Female Discriminant Function Analysis and Two-Way Cross Tabulation of Actual versus Predicted Expected Occupation

		Classification Function Coefficients				
	Variables (N = 283)	High S	tatus Job	Nonhigh	Status Job	
1.	Parents expect achievement	2	2.16	1	.99	
2.	Parents expect autonomy		.57		.54	
3.	Discrimination modifiability	3.98		3.41		
4.	Aggression	.33		.39		
		Disc	riminant A	nalysis Pre	dictions*	
	Actual Job Expectations	High S	tatus Job	Nonhigh	Status Job	
Hi	gh status job	131	(80.9)	31	(19.1)	
No	onhigh status job	68	(56.2)	53	(43.8)	
	Total correct predictions	184	(65.0)			

^{*}Numbers in parentheses indicate percentages for each category.

TABLE 17.4

Male Discriminant Function Analysis and Two-Way Cross

Tabulation of Actual versus Predicted Expected Occupation

	Classification Function Coefficients				
Variables (N = 229)	High S	tatus Job	Nonhigh	Status Job	
Exploration		.24		.20	
Age	1	3.18	13	3.40	
Deviance		04	-	06	
Social self-esteem		.12 .09		.09	
	Disc	riminant A	nalysis Pred	dictions*	
Actual Job Expectations	High S	status Job	Nonhigh	Status Job	
High status job	90	(71.4)	36	(28.6)	
Nonhigh status job	54	(52.4)	49	(47.6)	
Total correct predictions	139	(60.7)			

*Numbers in parentheses indicate percentages for each category.

TABLE 17.5
Reasons Given for Desire to Drop Out of School

Reasons	Females	Males
Money problems	5.7%	21.7%
Don't like courses	16.6%	21.7%
Don't get along with teachers		
and other school officials	8.9%	15.2%
Don't get along with other students	3.8%	5.1%
Bored or tired of school	26.8%	15.2%
Miscellaneous: pregnancy, family		
problems, didn't have the right		
clothes, illness, need more		
sleep, etc.	38.2%	21.0%
Total	100.0%	100.0%

^{*}Actually 99.9% owing to rounding error.

TABLE 17.6

Female Discriminant Function Analysis and Two-Way Cross Tabulation of Actual versus Discriminant Predictions of Desire to Drop Out of School

Classification Function Coefficients Desire to Drop Out				
	.21		.46	
	2.68	3.28		
1.18			1.08	
Discri	minant Ana	lysis Pred	ictions*	
Desire to Drop Out		t		
Yes		No		
15	(15.8)	80	(84.2)	
14	(3.9)	349	(96.1)	
364	(79.5)			
	Discri	Desire to Yes .21 2.68 1.18 Discriminant Ana Desire to Yes 15 (15.8) 14 (3.9)	Desire to Drop Our Yes .21 2.68 1.18 Discriminant Analysis Pred Desire to Drop Our Yes 15 (15.8) 80 14 (3.9) 349	

^{*}Numbers in parentheses indicate percentages for each category.

TABLE 17.7

Male Discriminant Function Analysis and Two-Way Cross Tabulation of Actual versus Predicted Desire to Drop Out of School

	Classification Function Coefficients				
	Desire to Drop Out				
Variables (N = 431)	,	Yes		No	
Age	1	4.93	1	4.58	
School satisfaction		.58		1.00	
Parents expect achievement		2.05		2.17	
Parents as referents		.16		.23	
	Discri	тілалт Апа	lysis Pred	ictions*	
	Desire to Drop Out			t	
Actual Desire to Drop Out	Yes		No		
Yes	35	(38.0)	57	(62.0)	
No	20	(5.9)	319	(94.4)	
Total correct predictions	354	(82.1)			

^{*}Numbers in parentheses indicate percentages for each category.

FIGURE 19.1

Decision Tree Representing a Scholastic-effort Choice Situation as Required by Expectancy Theory

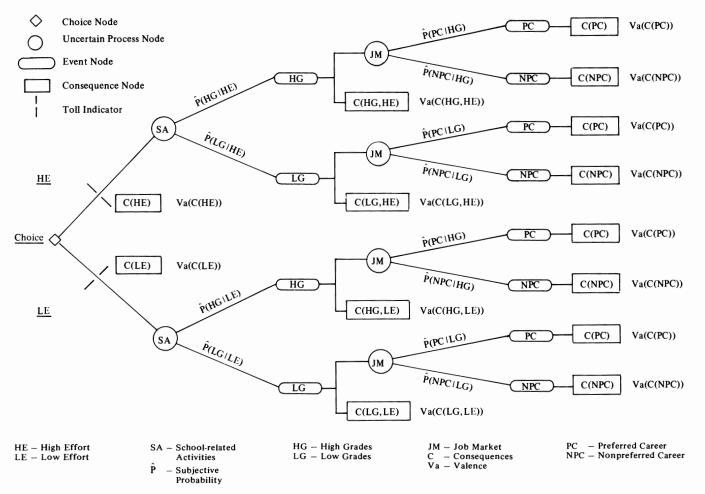


TABLE 19.1
Mean Expectancy Model Component Indexes

Index	High GPA Subjects	Low GPA Subjects	All Subjects
Va[C(HE)] -			
Va[C(LE)]	3.35	3.04	3.16
Va[C(HG,HE)]	4.62	4.67	4.65
Va[C(LG,HE)]	1.81	1.90	1.86
Va[C(HG,LE)]	4.54	4.51	4.52
Va[C(LG,LE)]	2.23	2.26	2.25
Va[C(PC)]	4.73	4.58	4.64
Va[C(NPC)]	2.65	1.89*	2.20
P(HG/HE)	0.99	0.96	0.97
P(HG/LE)	0.80	0.81	0.80
P(PC/HG)	0.93	0.98	0.96
P(PC/LG)	0.42	0.42	0.42
Effort	4.08	3.90	3.97
Home study time	0.27 hr.	0.35 hr.	0.32 hr.
-			

^{*}Significantly lower than value for high GPA subjects, p < 0.05.

TABLE 19.2 Means of Critical Valence and Probability Differences C-- 111-1-4 -- 11 - + P.CC -- 0-11---

for High* and Low1 Effort Subjects			
Difference	High Effort Subjects	Low Effo	
Va[C(HE)] - Va[C(LE)]	3.11	3.05	
Va[C(HG,HE)] - Va[C(LG,HE)]	2.76	3.00	
Va[C(HG,LE)] - Va[C(LG,LE)]	2.43	2.22	
Va(LG.HE) - Va(LG.LE)	-0.24	-0.72‡	

*Self-rated effort level = 5. †Self-rated effort level = 1-3.

Va[C(HE)] - Va[C(LE)]	3.11	3.05
Va[C(HG,HE)] - Va[C(LG,HE)]	2.76	3.00
Va[C(HG,LE)] - Va[C(LG,LE)]	2.43	2.22
Va(LG,HE) - Va(LG,LE)	-0.24	-0.72‡
Va[C(PC)] - Va[C(NPC)]	2.80	2.33
$\hat{\mathbf{P}}(\mathbf{HG} \mathbf{HE}) - \hat{\mathbf{P}}(\mathbf{HG} \mathbf{LE})$	0.20	0.20
$\hat{P}(PC HG) = \hat{P}(PC LG)$	0.62	0.54

‡Significantly lower than value for high effort subject, p < 0.05.

FIGURE 20.1

Mean Probabilities of Success by Activity and Race-sex Group, Fall Term Administration

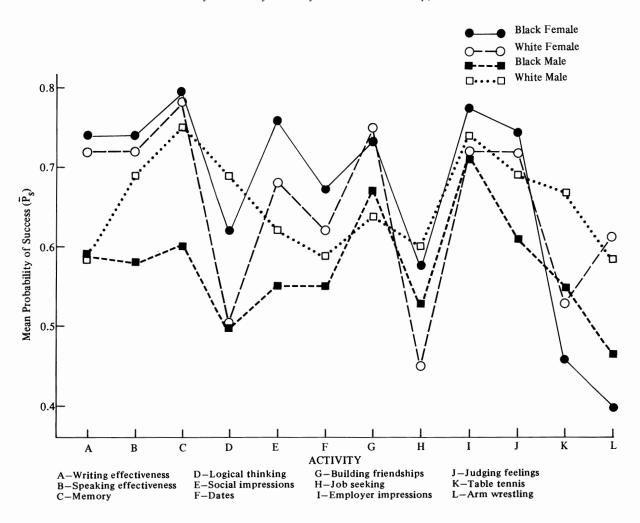
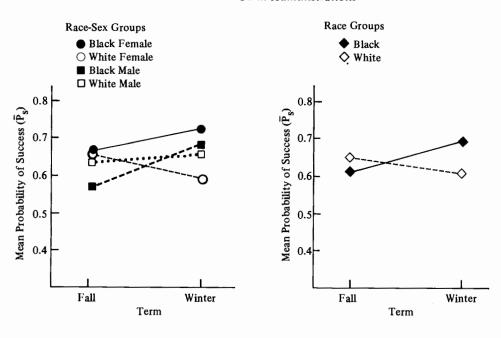


FIGURE 20.2

Mean Probabilities of Success Collapsed across Activities,
Fall and Winter Term Administrations



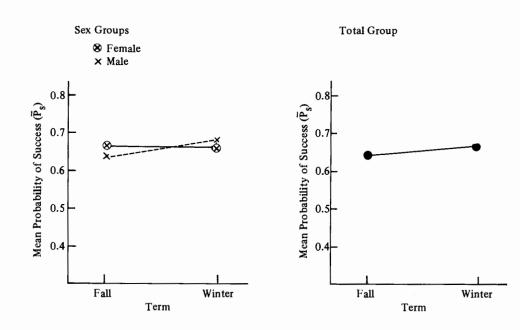


TABLE 20.1

Black male

White male

Tests of Mean Transformed Probability Estimates against the Tunneform of 0 5

Estimates against the Transform of 0.3				
Group	T ²	F	df	р
Diagk famala	126.62	4.44	12.0	0.02

Group	T ²	F	df	P
Black female	126.62	4.44	12,8	0.02
White female	84.04	2.95	12,8	0.07

2.47

14.387

12,8

12,8

0.10

< 0.01

70.52

410.03

TABLE 21.1 Cues Used to Measure Fear of Success in the Order Presented to All Students

her medical school class.

Cue

After first-term finals Anne finds herself at the top of

Maraia and Dill who have been detine for some time

Order

1.

2

2.	find that they have been placed in the same class. On the first test Marcia makes an A and Bill makes a B.
3.	Denise, a lawyer, is in her office staring out of the window in deep thought.
4.	Betty is with her boyfriend, Ron, when they find out that she has been admitted to graduate school.
5.	Fannie has just been elected to head the local Black liberation group.
6.	Patricia and her husband, Tony, are professionals working in the same hospital. Patricia is offered a promotion which would make her salary two thousand dollars higher than Tony's.

TABLE 21.2 Frequency Distribution of Motive to Avoid Success Scores

Fear of Success Scores	Absolute Frequency	Cumulative Percentage
0	2	4
1	3	10
2	7	24
3	5	34
4	14	62
5	5	72
6	14	100
		_
Total	50	100

TABLE 21.3

Cue

Distribution of Fear of Success Imagery by Cue

Presence of Fear of Success Frequency	Percentag
23	46
33	66
39	78
33	66
31	62
38	76

TABLE 21.4 Mean Performance Scores and Standard

	Standard
	Standard
-	Standard Deviation

Deviations of Sti Personality M	• •	
Measures	$\bar{\mathbf{x}}$	Standare Deviatio

Fear of success

Self-concept

Locus of control

Masculinity-femininity

Personality M		•
Measures	$\bar{\mathbf{x}}$	Standard Deviation

3.94

24.56

61.82

22.96

1.77

5.39

9.37

3.00

TABLE 21.5

*p < .014.

Analysis of Variance of Scores on Fear of Success Cu	es
by Externality, Positive Self-Concept, and Femininit	y

Source of Variation	SS	df	MS	F
Externality (A)	18.6	1	18.6	6.55*
Positive self-concept (B)	1.49	1	1.49	.526
Femininity (C)	.003	1	.003	.001
$A \times B$.618	1	.618	.218
$A \times C$.42	1	.42	.148
$\mathbf{B} \times \mathbf{C}$.986	1	.986	.347
$\mathbf{A} \times \mathbf{B} \times \mathbf{C}$	1.65	1	1.65	.581
Error	119.251	42	2.839	
Total	152.820	49	3.119	

TABLE 21.6
Intercorrelations between the Measurements (N = 50)

p < .05. p < .001.

Measures	1	2	3
1. Fear of success			<u> </u>
2. Externality	.32*		
3. Positive self-concept	0.23	48^{\dagger}	
4. Femininity	.18	.09	19

TABLE 21.7 Correlations between the Specific Cues and the Variables

Cue	Fear of Success	Externality	Positive Self-concept	Femininity
1	.72†	.14	12	.21
2	.55†	.21	14	.05
3	.64†	.42†	24*	.15
4	.63†	01	.00	.16
5	.61†	.21	11	.03

*p < .05.

.62†

.28*

-.28*

.07

FIGURE 22.1

Aggregate Problem-solving Performance for Black Children and for High and Low
Scholastic Attainment White Children with Unvaried and Varied Format

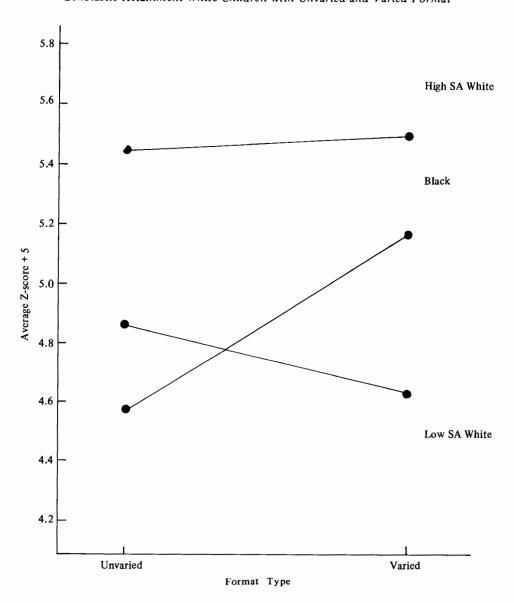


TABLE 22.1

Percentage of Different Types of Movement

among Blacks and Lower- and Middle-Class Whites

Type of Child	Lying, Sitting, Squatting	Walking, Standing,	Running, Kicking, Jumping	Dancing
Black*	25%	20%	46%	7%
Lower-class White	47%	34%	19%	0%
Middle-class White	59%	19%	22%	0%

From M. Guttentag, "Negro-White Differences in Children's Movement," Perceptual and Motor Skills (1972) 35: 435-36. This table is my adaptation of Guttentag's results.

*Two percent did not fit classification scheme.

FIGURE 23.1

The Eight Groups to Which Students Are
Assigned During the Inner-City Experience

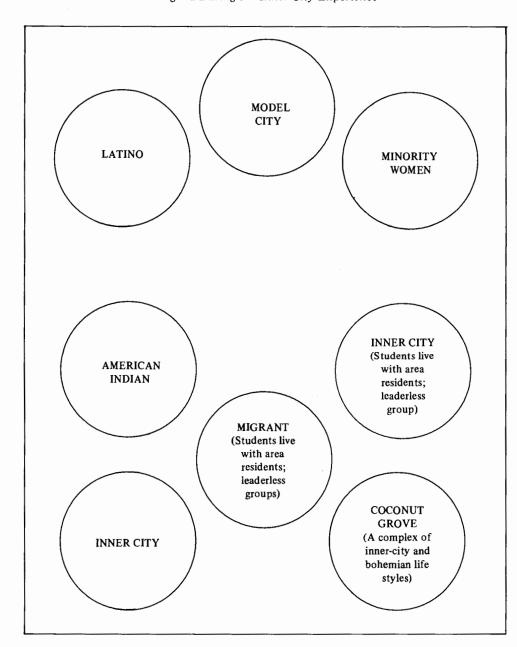


TABLE 24.1 Life Expectancy at Birth 1920-72

Year		White			Negro and Other		
	Total	Male	Female	Total	Male	Female	
1920	54.9	54.4	55.6	45.3	45.4	45.2	
1930	61.4	59.7	63.5	48.1	47.3	49.2	
1940	64.2	62.1	66.6	53.1	51.5	54.9	
1950	69.1	66.5	72.2	60.8	59.1	62.9	
1955	70.5	67.4	73.7	63.7	61.4	66.1	
1960	70.6	67.4	74.1	63.6	61.1	66.3	
1965	71.0	67.6	74.7	64.1	61.1	67.4	
1970	71.7	68.0	75.6	65.3	61.3	69.4	
1971	71.9	68.3	75.6	65.2	61.2	69.3	
1972*	72.1	68.3	76.0	65.5	61.3	69.9	

From United States Bureau of the Census (1974).

^{*}Preliminary figures.

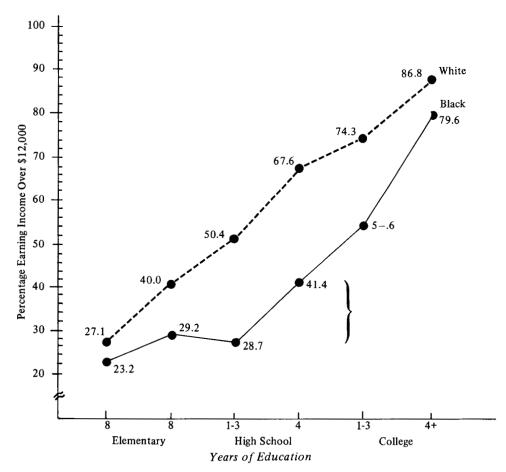


FIGURE 25.2

